



**INTERNATIONAL
COFFEE
ORGANIZATION**

December 2023

COFFEE REPORT AND OUTLOOK



I Executive Summary

- World coffee production increased by 0.1% to 168.2 million bags in coffee year 2022/23. The stagnant growth rate belies the tremendous changes at the regional level, with the coffee world neatly split between the expanding Americas and the shrinking rest of the world.
- Asia & Oceania and Africa's 4.7% and 7.2% decreases in production to 49.84 million bags and 17.9 million bags, respectively, can be attributed to adverse weather conditions negatively affecting key producers in the regions, particularly Vietnam, Côte d'Ivoire and Uganda. The magnitude of the fall in outputs of the two regions was entirely mitigated by the Americas, especially by South America's 4.8% increase, which in turn was driven mainly by the biennial production-affected 8.4% increase in Brazil. The combined output of the Americas was 100.5 million bags.
- The Americas versus the rest of the world split was also reflected in the production split between the Arabicas and Robustas, with the former's output increasing by 1.8% to 94.0 million bags as compared with the 2.0% decrease of the latter to 74.2 million bags.
- Looking ahead, the output for coffee year 2023/24 is expected to increase by 5.8% to 178.0 million bags, with the Arabicas' output rising to 102.2 million bags and the Robustas' increasing to 75.8 million bags.
- The biennial production effect will play a large role in the outlook, especially for Brazil and the Arabicas, as the impact of the July 2021 frost continues to be resolved. Coffee year 2023/24 is anticipated to be an exceptional off-biennial year, feeling more like a good on-biennial following an average on-biennial year. Adverse weather conditions, first noted in 2022 and continuing into 2023, will have a negative impact on the outlook for coffee year 2023/24. The anticipated El Niño phenomenon is set to dampen the outlook in Asia, especially for origins like Indonesia. Meanwhile, Vietnam is expected to benefit from the drier/hotter weather as irrigation mitigates the reduced precipitation.
- The world coffee industry is continuing to resolve through the issues brought about by the COVID-19 pandemic, with the consumption trend following an established pattern in response to an external shock. The expectation for coffee year 2022/23 was for a smaller positive growth rate; however, world coffee consumption actually recorded a decrease of 2.0% to 173.1 million bags.
- Consumption in coffee year 2022/23 did not faithfully follow the established pattern due to the impact of the high cost of living, falling disposable incomes and a long stocks drawdown. Despite coffee being relatively inelastic, the challenging global economic environment would have had a negative impact on its consumption. The world inflation rate was at its highest in 2021 at 9.4%, while the average benchmark interest rate averaged 4.9% at the end of September 2023 in the European Union, UK and USA, the highest level since an average of 5.8% in 2000. At the same time, there was a large drawdown of stocks with combined stocks reported by the European Coffee Federation and those held at the Intercontinental Exchange's warehouses in the USA fell by 4.8 million bags from 14.5 million to 9.8 million. This drawdown would have reduced the

need for purchases on the international market, seemingly reflected as lower and anomalous global consumption rates for coffee year 2022/23.

- The world coffee consumption outlook for coffee year 2023/24 is broadly framed by the assumption that the global economy will continue to grow at above 3.0%, and that the industry will respond to the large drawdown of stocks, which will be positively reflected in apparent consumption. As a result, world coffee consumption is expected to grow by 2.2% to 177.0 million bags, with non-producing countries making the biggest contribution to the overall increase. Coffee consumption in this group of countries should expand by 2.1%.
- As a result, the world coffee market is expected to run a surplus of 1.0 million bags in coffee year 2023/24.

Table I: Summary of the World Coffee Market

Million 60-Kg Bags						
	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Production	169.8	168.4	170.8	168.0	168.2	178.0
Consumption	171.2	168.6	169.9	176.6	173.1	177.0
Balance	-1.3	-0.2	0.9	-8.6	-4.9	1.0
Growth Rates, Year-on-Year						
Production	5.9%	-0.9%	1.4%	-1.7%	0.1%	5.8%
Consumption	3.3%	-1.5%	0.8%	4.0%	-2.0%	2.2%

Graph I: Summary of the World Coffee Market – Million 60-Kg Bags

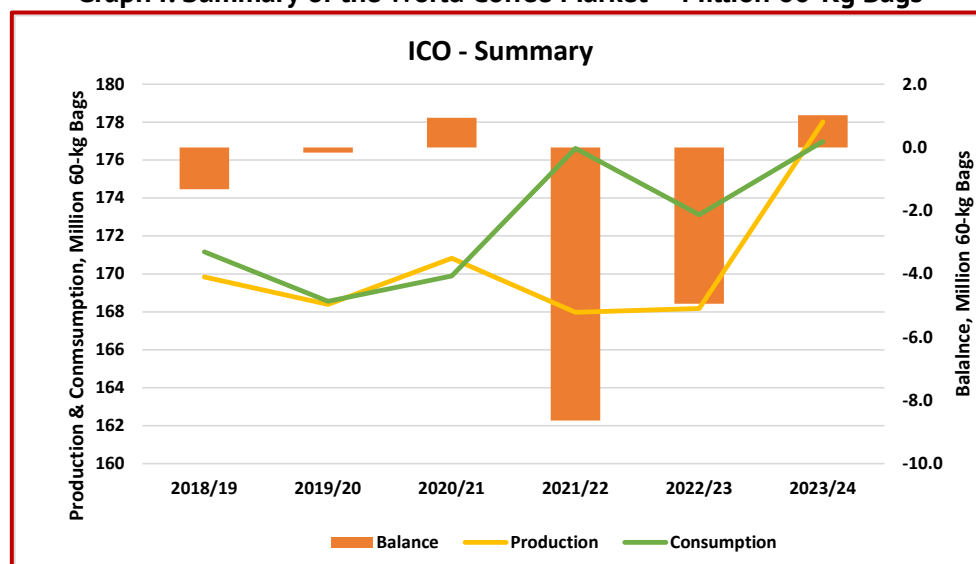


Table II: Summary of World Coffee Production

Categories	Coffee Production, Million 60-kg Bags					
	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Total	169.8	168.4	170.8	168.0	168.2	178.0
Species						
Arabica	99.5	96.4	100.6	92.3	94.0	102.2
Robusta	70.3	72.0	70.3	75.7	74.2	75.8
Groups						
Brazilian Naturals	52.8	52.1	56.5	50.1	52.7	59.1
Colombian Milds	15.4	15.5	14.9	13.1	12.0	14.0
Others Milds	31.3	28.8	29.2	29.1	29.3	29.2
Robustas	70.3	72.0	70.3	75.7	74.2	75.8
Regions						
Africa	18.5	18.5	19.2	19.3	17.9	20.1
Caribbean, Central America & Mexico	21.3	19.2	19.7	18.9	19.2	18.7
South America	81.9	81.1	83.9	77.6	81.3	89.3
Asia & Oceania	48.1	49.6	48.0	52.2	49.8	49.9
Growth Rates, Year-on-Year						
Total	1.7%	-0.9%	1.4%	-1.7%	0.1%	5.8%
Species						
Arabica	1.9%	-3.2%	4.3%	-8.2%	1.8%	8.8%
Robusta	1.4%	2.4%	-2.4%	7.7%	-2.0%	2.1%
Groups						
Brazilian Naturals	3.1%	-1.4%	8.5%	-11.4%	5.2%	12.1%
Colombian Milds	2.2%	0.2%	-3.9%	-11.8%	-8.5%	16.7%
Other Milds	-0.1%	-7.9%	1.2%	-0.2%	0.7%	-0.5%
Robustas	1.4%	2.4%	-2.4%	7.7%	-2.0%	2.1%
Regions						
Africa	6.3%	-0.2%	3.8%	0.6%	-7.2%	12.1%
Caribbean, Central America & Mexico	-0.5%	-9.7%	2.5%	-4.3%	1.7%	-2.5%
South America	7.2%	-1.1%	3.5%	-7.6%	4.8%	9.8%
Asia & Oceania	-7.9%	3.2%	-3.3%	8.8%	-4.7%	0.3%
Share of Categories, Percent (%)						
Species						
Arabica	58.6%	57.2%	58.9%	55.0%	55.9%	57.4%
Robusta	41.4%	42.8%	41.1%	45.0%	44.1%	42.6%
Groups						
Brazilian Naturals	31.1%	30.9%	33.1%	29.8%	31.3%	33.2%
Colombian Milds	9.1%	9.2%	8.7%	7.8%	7.1%	7.9%
Other Milds	18.4%	17.1%	17.1%	17.3%	17.4%	16.4%
Robusta	41.4%	42.8%	41.1%	45.0%	44.1%	42.6%
Regions						
Africa	10.9%	11.0%	11.2%	11.5%	10.6%	11.3%
Caribbean, Central America & Mexico	12.5%	11.4%	11.5%	11.2%	11.4%	10.5%
South America	48.2%	48.1%	49.1%	46.2%	48.3%	50.2%
Asia & Oceania	28.3%	29.5%	28.1%	31.1%	29.6%	28.0%

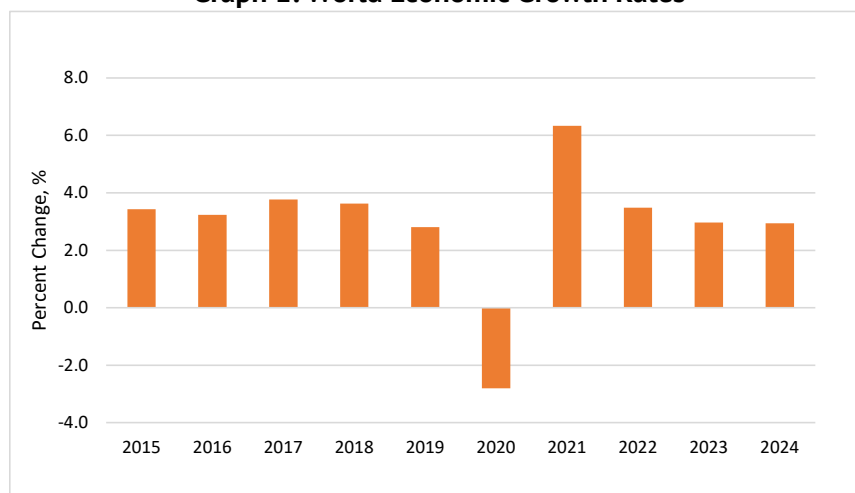
Table III: Summary of World Coffee Consumption

Coffee Consumption, Million 60-Kg Bags						
	2018	2019	2020	2021	2022	2023
Total	171.2	168.6	169.9	176.6	173.1	177.0
Producers	52.5	52.2	53.1	54.4	55.1	56.5
Non-Producers	118.6	116.4	116.8	122.2	118.1	120.5
Regions						
Africa	11.9	12.1	13.0	12.9	12.2	12.5
Caribbean, Central America & Mexico	5.8	5.8	5.9	6.0	6.0	6.1
South America	26.3	26.0	26.4	27.0	27.5	28.0
North America	31.8	30.6	30.2	31.3	29.8	30.9
Asia & Pacific	39.9	40.1	42.2	44.2	44.5	45.7
Europe	55.5	54.0	52.2	55.2	53.1	53.7
Growth Rates, Year-on-Year						
	2018	2019	2020	2021	2022	2023
Total	3.3%	-1.5%	0.8%	4.0%	-2.0%	2.2%
Producers	1.6%	-0.6%	1.8%	2.4%	1.2%	2.6%
Non-Producers	4.0%	-1.9%	0.3%	4.7%	-3.4%	2.1%
Regions						
Africa	1.7%	1.9%	7.4%	-1.2%	-5.4%	2.6%
Caribbean, Central America & Mexico	2.4%	0.4%	1.2%	1.5%	0.3%	2.3%
South America	1.2%	-1.3%	1.5%	2.5%	2.0%	1.6%
North America	6.2%	-3.8%	-1.2%	3.6%	-5.0%	3.8%
Asia & Pacific	2.5%	0.5%	5.2%	4.9%	0.6%	2.7%
Europe	3.6%	-2.7%	-3.2%	5.7%	-3.7%	1.1%
Share of Categories, Percent (%)						
	2018	2019	2020	2021	2022	2023
Producers	30.7%	31.0%	31.3%	30.8%	31.8%	31.9%
Non-Producers	69.3%	69.0%	68.7%	69.2%	68.2%	68.1%
Regions						
Africa	7.0%	7.2%	7.7%	7.3%	7.0%	7.1%
Caribbean, Central America & Mexico	3.4%	3.5%	3.5%	3.4%	3.5%	3.5%
South America	15.4%	15.4%	15.5%	15.3%	15.9%	15.8%
North America	18.6%	18.1%	17.8%	17.7%	17.2%	17.5%
Asia & Pacific	23.3%	23.8%	24.8%	25.0%	25.7%	25.8%
Europe	32.4%	32.0%	30.7%	31.2%	30.7%	30.4%

1 World Economic Outlook¹

- Coffee year 2022/23 witnessed further recovery from the COVID-19 pandemic, despite the increasing pressure that high inflation and interest rates applied on the end consumer. Indeed, at the time of writing, central banks continue to maintain a tough stance on inflation and are avoiding easing monetary policies prematurely. However, in the longer term, as price stability remains a priority and inflation accelerations start to slow down, cutting the policy rate will emerge as an acceptable school of thought. The International Monetary Fund's (IMF) World Economic Outlook witnessed a 0.5 percentage point slowdown from 2022 to 2023, with the Eurozone particularly badly hit, losing 2.6 percentage points versus the previous year. A negative GDP percentage change reflects a country's reduced ability to produce more goods and services, indicating that an economy is slowing down.

Graph 1: World Economic Growth Rates

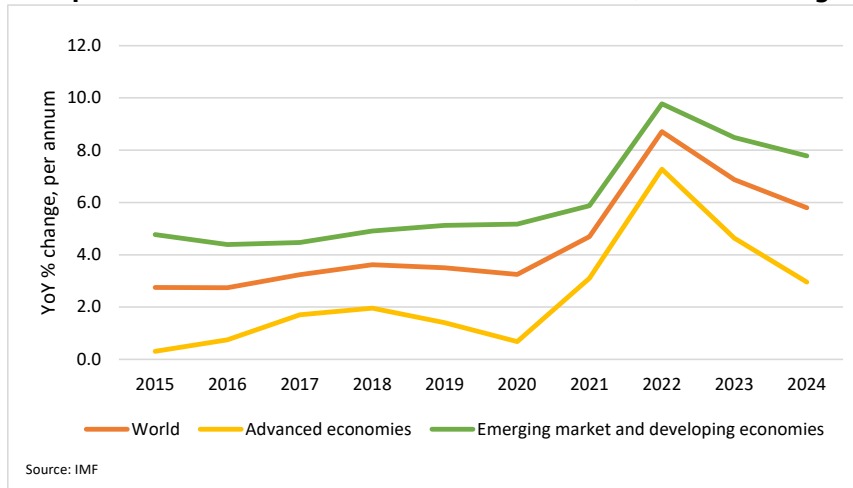


1.1 Inflation and interest rates

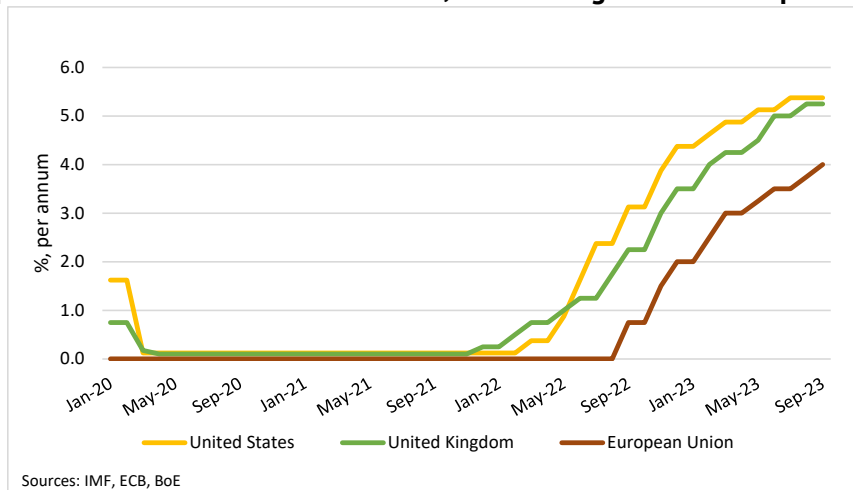
- For 2021, world inflation reached 8.7%, the highest level since 1996 when the inflation rate hit 9.4%. Although the price level did fall in 2022, it dropped only to 6.9%, the second highest level for 27 years. The response of central banks across the world to the high inflation was to carry out a sustained policy of monetary tightening, increasing the nominal interest rates from zero at the end of 2021 to an average 4.9% by the end of September 2023 in the European Union, UK and USA. This is the highest average reached since 5.8% in 2000. Thus, consumers came under twin pressures: high costs and falling disposable income. In December 2021, the average annual mortgage payment for a terraced house in the UK was £7,992 while the average salary for 2021 was £31,356. The following year, mortgage payments rose to £12,756 and salaries to £32,864. As a result, the average disposable income of a household in the UK shrank by 13.9% from increased mortgage payments alone.

¹ All economic data refer to and are derived from data taken from the October 2023 issue of the World Economic Outlook of the International Monetary Fund.

Graph 2: Inflation Rates – World and Economies, Percent Change



Graph 3: Interest Rates – United States, United Kingdom and European Union



1.2 Economic Outlook- Regions

1.2.1 Economics – Africa

- Growth in Africa slowed from 4 to 3.3% in 2023; however, a sentiment of cautious optimism prevails across the continent. Indeed, governments in an array of African nations are tackling long-standing macroeconomic imbalances. This can be witnessed by narrowing fiscal deficits, helping to stabilise public debt. This implies that, despite potentially slower international demand, increasing repayment costs and double-digit inflation eroding household incomes in over one third of countries, coffee consumption in Africa will continue to grow.

1.2.2 Economics – Europe

- European GDP growth rates remained stable and provided a more positive outlook than the previous year. Consumer confidence in coffee consumption is back up, as a return to the office becomes commonplace. Indeed, as the cost-of-living crisis continues to affect

a wide portion of the population, retail coffee companies are adopting new strategies to entice customers into their stores. The advent of new monthly subscription-based pricing models, offering the end consumer the ability to drink more coffee for a fixed price, may contribute to a growth in consumption. Coupled with declining energy prices, a strong labour market with record-low unemployment rates, and a slight decrease in interest rates, European citizens are facing a shift in societal habits, but nonetheless continuing to consume coffee. The slowdown in the provision of borrowed money from banks in the economy suggests that the intended effects of recent monetary policy are trickling out in the European economy.

1.2.3 Economics - Caribbean, Central America & Mexico

- The total GDP for the Caribbean, Central America and Mexico amounts to 2.52 trillion USD in 2023, up from 2.11 trillion the year before. This 19% increase for the region provides a solid basis for a positive economic outlook. Inflation in Mexico, the largest economy in the group, reached 5.5% in 2023, slightly above the average of its peer nations. Climate-related shocks and outward migration continue to pose a threat to economic stability over the short to medium term. The impacts of the El Niño phenomenon may impede economic activity through flash floods or extended periods of drought. As fiscal policy focuses on increased resilience against future shocks, whilst ensuring economic sustainability by reducing public debt and strengthening public finances, the Caribbean, Central America and Mexico's priorities of reinforcing social cohesion and protections whilst tackling insecurity remain essential in ensuring prosperous growth.

1.2.4 Economic – North America

- North America's economic output remains strong with 2.1% real GDP growth from 2022 to 2023 as the economy witnesses only a 4.1% rate of inflation. On the other hand, Canada, an important consumer of coffee per capita, saw its GDP rise by 3.4%, noticeably more than the US, whilst maintaining the inflation rate at a low 3.6%. Within the wider economic context for the year 2023, the US and Canada have posted strong growth results, thereby maintaining a positive growth outlook regarding coffee consumption. With 72% of adults reporting that they drink coffee (National Coffee Association (NCA), 2023), the outlook of the largest coffee consuming country by volume remains positive. One of the world's leading monetary institutions, the US Federal Reserve has been raising baseline interest rates, directly affecting the availability of cheap, easily accessible credit. One of the direct implications of this policy agenda is that by slowing down the economy, inflation and consumer spending may diminish. However, coffee remains an inelastic product, so effects on consumption may be limited.

1.2.5 Economics – South America

- South America has successfully steered monetary policy to drop inflation down from 7.8% to 5% in 2023 (excluding Argentina and Venezuela). However, reducing inflation has hampered economic growth. This comes in addition to a weakening international environment, where demand for key exports and services reduced, and a slowdown in growth from the main trading partners. However, there are limits to national economic policies as external factors such as commodity price volatility, intensification of

geopolitical tensions and turbulence in global financial markets may hamper a country's strategic macro-economic planning.

1.2.6 Economics – Asia & Oceania

- The Asia & Oceania region is expected to grow 4.6% in 2023, highlighting its ability to decouple itself from western economic situations to some extent. As coffee consumption per capita remains in its infancy across most of the continent, there remains strong potential to reach the consumption levels seen in traditional developed importing economies. Meanwhile, headline inflation has declined from post pandemic highs and global commodity prices have receded, alleviating financial pressures on the end consumer. Nonetheless, although Asia remains ahead of other continents in terms of disinflation, a risk remains from unfavourable exchange rate variations. In this sense, whilst an episode of depreciation within the basket of Asian currencies took place in 2023, it is still limited compared to periods of US dollar strengthening. Threats to inflation also include higher oil prices as industry input costs could rise, in turn affecting the end consumer. The medium-term effects of a restrictive monetary policy will help steer inflation back on target. Additionally, as government policies intended to reduce deficits and the accumulation of debt address the underlying vulnerabilities in the financial sector, it appears that Asia & Oceania will be the drivers of tomorrow's consumption.

2 Coffee Production

2.1 Executive Summary -Production

- World coffee production increased by 0.1% to 168.2 million bags in coffee year 2022/23. The stagnant growth rate belies the tremendous changes at the regional level, with the coffee world neatly split between the expanding Americas and the shrinking rest of the world.
- Asia & Oceania and Africa's 4.7% and 7.2% decreases to 49.8 million bags and 17.9 million bags, respectively, can be attributed to adverse weather conditions which negatively affected key producers in the regions, particularly Vietnam, Côte d'Ivoire and Uganda.
- The magnitude of the fall in outputs of the two regions was entirely mitigated by the Americas, especially by South America's 4.8% increase, which in turn was driven mainly by the biennial production-affected 8.4% increase in Brazil. The combined output of the Americas was 100.5 million bags.
- The Americas versus the rest of the world split was also reflected in the production split between the Arabicas and Robustas, with the former's output increasing by 1.8% to 94.0 million bags as compared with the 2.0% decrease of the latter to 74.2 million bags.
- Looking ahead, the output for coffee year 2023/24 is expected to increase by 5.8% to 178.0 million bags, with the Arabicas' output rising to 102.2 million bags and the Robustas' increasing to 75.8 million bags.
- The biennial production effect will play a large role in the outlook, especially for Brazil and the Arabicas, as the impact of the July 2021 frost continues to be resolved. Coffee year 2023/24 is anticipated to be an exceptional off-biennial year, feeling more like a good on-biennial following an average on-biennial year.
- Adverse weather conditions, first noted in coffee year 2022/23 and continuing into coffee year 2023/24, will have a negative impact on the outlook for coffee year 2023/24. The anticipated El Niño phenomenon is set to dampen the outlook in Asia, especially Indonesia. Meanwhile, Vietnam is expected to benefit from the drier/hotter weather as irrigation mitigates the reduced precipitation.

Table 4: Summary of World Coffee Production, Growth Rates and Shares

Categories	Coffee Production, Million 60-kg Bags					
	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Total	169.8	168.4	170.8	168.0	168.2	178.0
Species						
Arabica	99.5	96.4	100.6	92.3	94.0	102.2
Robusta	70.3	72.0	70.3	75.7	74.2	75.8
Groups						
Brazilian Naturals	52.8	52.1	56.5	50.1	52.7	59.1
Colombian Milds	15.4	15.5	14.9	13.1	12.0	14.0
Others Milds	31.3	28.8	29.2	29.1	29.3	29.2
Robustas	70.3	72.0	70.3	75.7	74.2	75.8
Regions						
Africa	18.5	18.5	19.2	19.3	17.9	20.1
Caribbean, Central America & Mexico	21.3	19.2	19.7	18.9	19.2	18.7
South America	81.9	81.1	83.9	77.6	81.3	89.3
Asia & Oceania	48.1	49.6	48.0	52.2	49.8	49.9
Growth Rates, Year-on-Year						
Total	1.7%	-0.9%	1.4%	-1.7%	0.1%	5.8%
Species						
Arabica	1.9%	-3.2%	4.3%	-8.2%	1.8%	8.8%
Robusta	1.4%	2.4%	-2.4%	7.7%	-2.0%	2.1%
Groups						
Brazilian Naturals	3.1%	-1.4%	8.5%	-11.4%	5.2%	12.1%
Colombian Milds	2.2%	0.2%	-3.9%	-11.8%	-8.5%	16.7%
Other Milds	-0.1%	-7.9%	1.2%	-0.2%	0.7%	-0.5%
Robustas	1.4%	2.4%	-2.4%	7.7%	-2.0%	2.1%
Regions						
Africa	6.3%	-0.2%	3.8%	0.6%	-7.2%	12.1%
Caribbean, Central America & Mexico	-0.5%	-9.7%	2.5%	-4.3%	1.7%	-2.5%
South America	7.2%	-1.1%	3.5%	-7.6%	4.8%	9.8%
Asia & Oceania	-7.9%	3.2%	-3.3%	8.8%	-4.7%	0.3%
Share of Categories, Percent (%)						
Species						
Arabica	58.6%	57.2%	58.9%	55.0%	55.9%	57.4%
Robusta	41.4%	42.8%	41.1%	45.0%	44.1%	42.6%
Groups						
Brazilian Naturals	31.1%	30.9%	33.1%	29.8%	31.3%	33.2%
Colombian Milds	9.1%	9.2%	8.7%	7.8%	7.1%	7.9%
Other Milds	18.4%	17.1%	17.1%	17.3%	17.4%	16.4%
Robusta	41.4%	42.8%	41.1%	45.0%	44.1%	42.6%
Regions						
Africa	10.9%	11.0%	11.2%	11.5%	10.6%	11.3%
Caribbean, Central America & Mexico	12.5%	11.4%	11.5%	11.2%	11.4%	10.5%
South America	48.2%	48.1%	49.1%	46.2%	48.3%	50.2%
Asia & Oceania	28.3%	29.5%	28.1%	31.1%	29.6%	28.0%

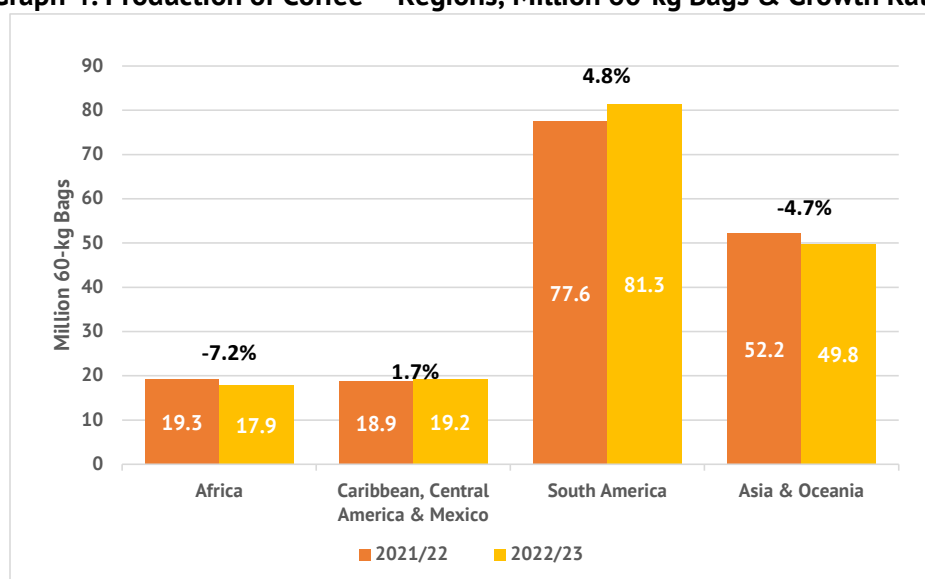
2.2 Report of Coffee Year 2022/23 - Production

2.2.1 Total Production – World and Regions

World coffee production increased by 0.1% to 168.2 million bags in coffee year 2022/23, up from 168.0 million bags in the previous coffee year. The increase in world production was mainly as a result of:

- Asia & Oceania and Africa's 4.7% and 7.2% decreases to 49.8 million bags and 17.9 million bags, respectively, due to adverse weather conditions negatively affecting key producers in the regions, particularly Vietnam, Côte d'Ivoire and Uganda.
- The magnitude of the fall in outputs of the two regions being almost entirely mitigated by the Americas, especially by South America's 4.8% increase, which in turn was driven mainly by the biennial production-affected 8.4% increase in Brazil. The combined output of the Americas was 100.5 million bags.
- The Americas versus the rest of the world split also being reflected in the production split between the Arabicas and Robustas, with the former's output increasing by 1.8% to 94.0 million bags as compared with the 2.0% decrease of the latter to 74.2 million bags.

Graph 4: Production of Coffee – Regions, Million 60-kg Bags & Growth Rates

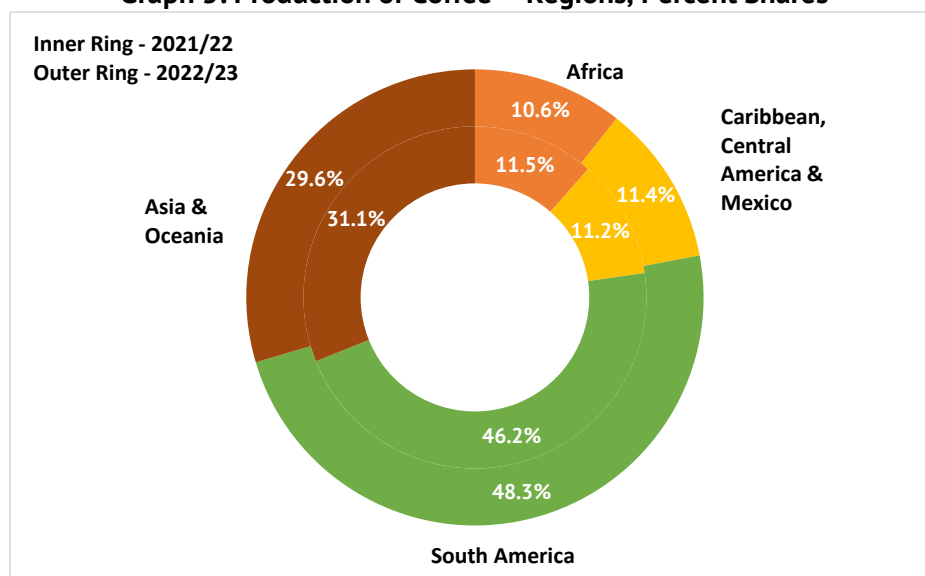


2.2.2 Total Production - Regional Shares and Species

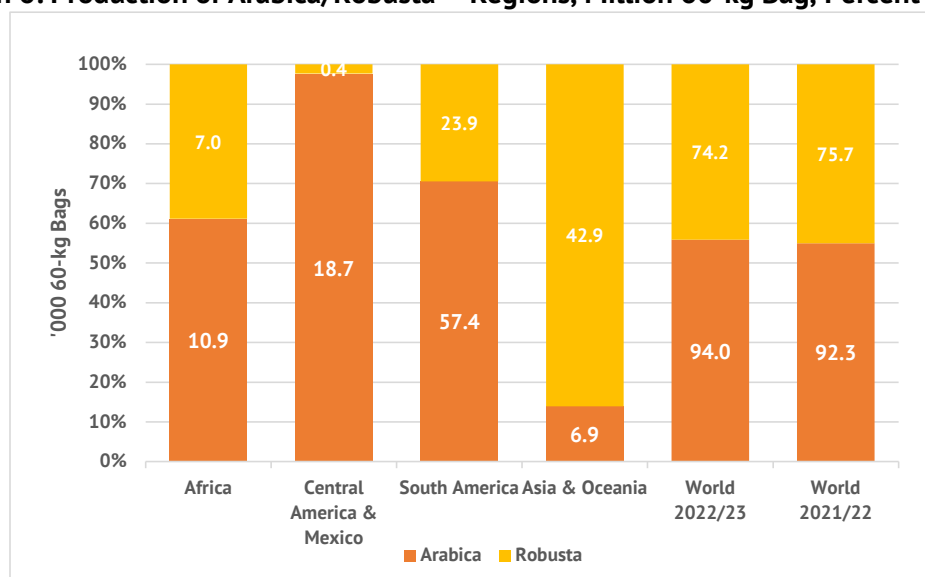
The impacts of the Americas versus the rest of the world and the related Arabica and Robusta dynamics were clearly visible:

- South America's share of the world coffee production increased to 48.3% in coffee year 2022/23 from 46.2% in coffee year 2021/22, while the Caribbean/Central America & Mexico's share rose by 0.2 percentage points to 11.4%.
- Asia & Oceania's share fell by 1.5 percentage points to 29.6%, while Africa's share dropped to 10.6%.
- The world market share of Arabica coffee increased by 1.3 percentage points to 55.9%.

Graph 5: Production of Coffee – Regions, Percent Shares



Graph 6: Production of Arabica/Robusta – Regions, Million 60-kg Bag, Percent Shares



2.3 Total Production – Regions and Countries

2.3.1 Total Production – Africa

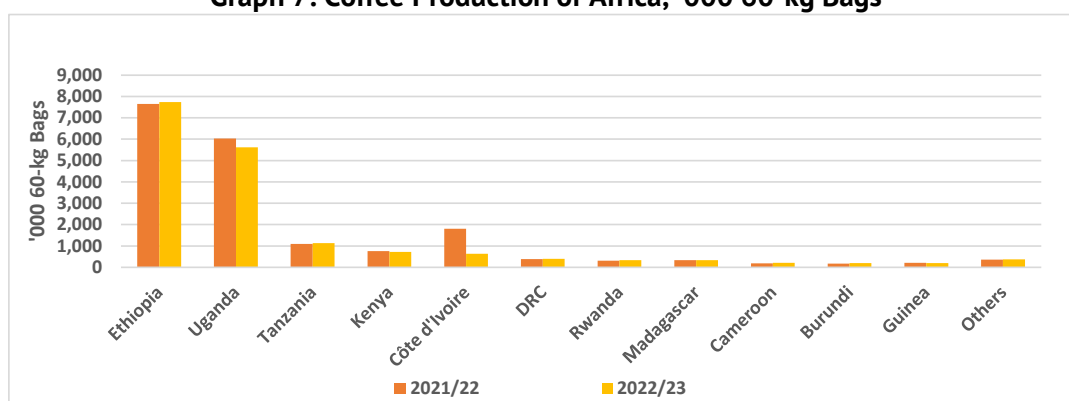
Africa's coffee production decreased by 7.2% in coffee year 2022/23 to 17.9 million bags, from 19.3 million bags in the previous coffee year, with the market share of the world's output falling slightly to 10.6% from 11.5%.

- Uganda suffered a 6.8% fall in coffee year 2022/23 to 5.6 million bags from 6.0 million bags in coffee year 2021/22. This is the second consecutive year of falling production, decreasing for the same reason it did in coffee year 2021/22: continuation of drought. First reported as early February 2022, this drought affected most coffee-growing regions,

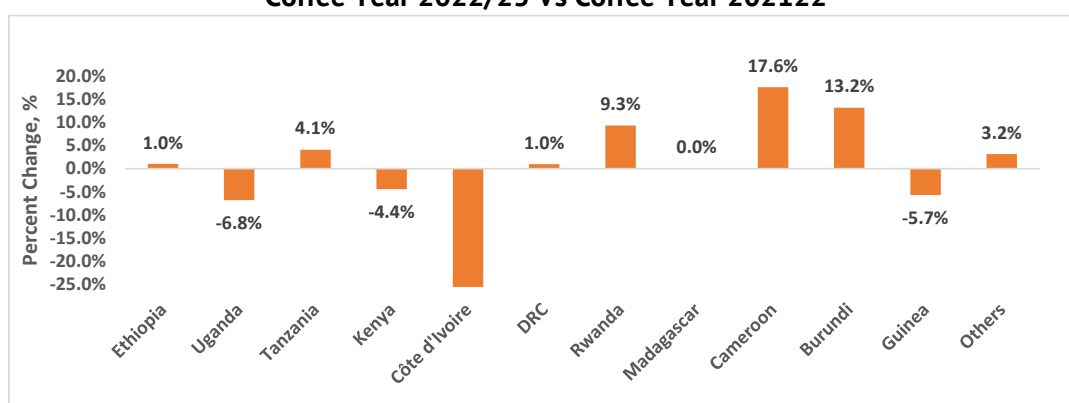
leading to a lower and shorter harvest in central and eastern parts of Uganda, hence lower output. At the beginning of coffee year 2022/23, the coffee authority of Uganda was optimistic about an increased harvest for the following season. The origin has previously stated its goal of reaching 20 million bags by 2030 and hard work has been carried out to rejuvenate old trees through stumping, replanting high-yielding varieties and increasing the use of organic fertilisers. However, all these efforts were undone by nature for at least one year.

- At the time of the 2022/23 harvest, coffee farmers in Ethiopia were enthusiastic about potential volume, citing good weather throughout many of the coffee-growing areas. However, the volume of rain was deemed to have been unsatisfactory in May and June during coffee year 2022/23. Moreover, Ethiopia carried out extensive rejuvenation in the four years to 2020, covering 400,000 hectares and with trees first bearing fruit in coffee year 2021/22. As a result, the country's production continues to rise, having reached a new record level of 7.73 million bags in coffee year 2022/23, a 1.0% increase versus an output of 7.65 million bags in coffee year 2021/22.
- Côte d'Ivoire suffered the largest fall in Africa, with production decreasing by 64.7% to 0.6 million bags from 1.8 million bags in coffee year 2021/22. The substantial drop in production is the coffee trees' reaction to the prior year's very large harvest, which was up 69.0%, and due to the impact of drought in the country.

Graph 7: Coffee Production of Africa, '000 60-kg Bags



Graph 8: Coffee Production of Africa, Growth Rates, Coffee Year 2022/23 Vs Coffee Year 2021/22

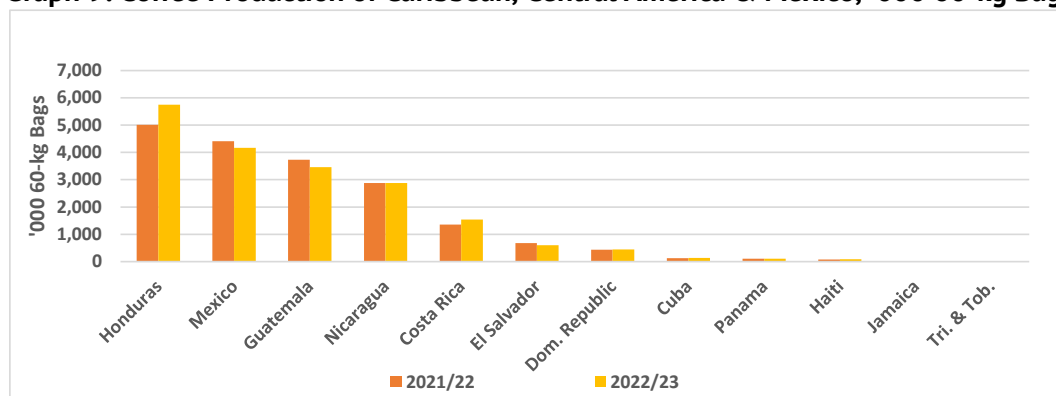


2.3.2 Total Production - Caribbean, Central America & Mexico

The Caribbean, Central America and Mexico's coffee production increased by 1.7% in coffee year 2022/23 to 19.2 million bags, from 18.9 million bags in coffee year 2021/22:

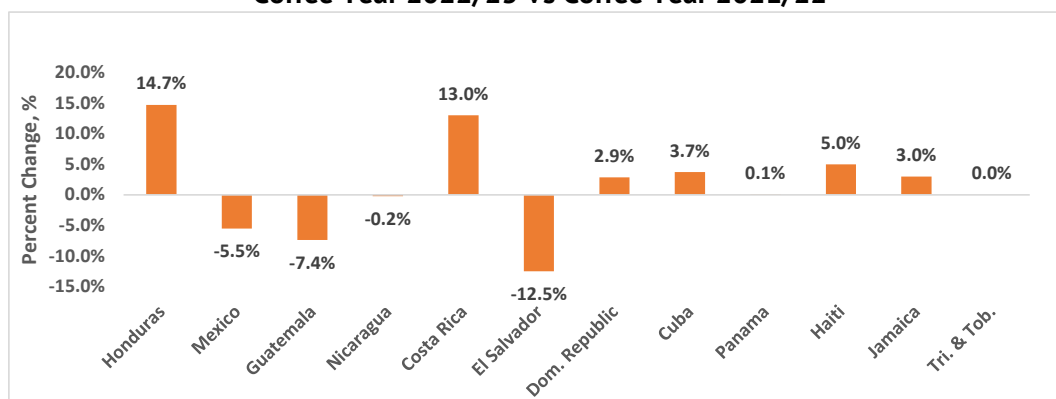
- Honduras is the largest producer in the region and saw its production increase by 14.7% to 5.7 million bags from 5.0 million bags in coffee year 2021/22. The jump in production came in the face of labour shortages, high fertiliser costs, heavy rain and reports of a resurgence of coffee leaf rust disease. In regard to labour shortages, according to the Honduran Coffee Exporters' Association (ADECAFEH), at least 350,000 pickers are required to harvest coffee across the nation, with approximately 50,000 workers coming in from neighbouring countries. Much of the increase in coffee year 2022/23 is due to the biennial production effect, it appears, following the 19.2% decrease in output in coffee year 2021/22.
- Guatemala's coffee production declined again in coffee year 2022/23, decreasing by 7.4% following a 9.0% fall in coffee year 2021/22. The reduction in output came despite an increase in the area under coffee, reported as having expanded significantly to 302,000 hectares in 2019 from 275,576 hectares in 2018², with all other sources of information suggesting that this hectareage was maintained into coffee year 2022/23. Production is falling due to many of the same issues faced by the origin's Central American neighbours, namely high labour costs, availability of labour and erratic weather.
- Nicaragua's coffee output decreased by 0.7% in coffee year 2022/23 to 2.9 million bags, following a 7.6% jump in coffee year 2021/22, despite coffee year 2022/23 being an off-year. The country's economic situation has also improved tremendously, with GDP increasing by 10.3% and 4.0% in 2021 and 2022, respectively, following an average 3.0% fall in the three preceding years. This, in turn, would have improved good agricultural practices, mitigating some of the biennial production effect. However, the main reason for the shallow downturn is the first-time inclusion of Robusta production, which is assessed to have been 120,000 bags.

Graph 9: Coffee Production of Caribbean, Central America & Mexico, '000 60-kg Bags



² Estadísticas Agropecuarias 2020 and 2021, Instituto Nacional de Estadística

Graph 10: Coffee Production of Caribbean, Central America & Mexico, Growth Rates, Coffee Year 2022/23 Vs Coffee Year 2021/22

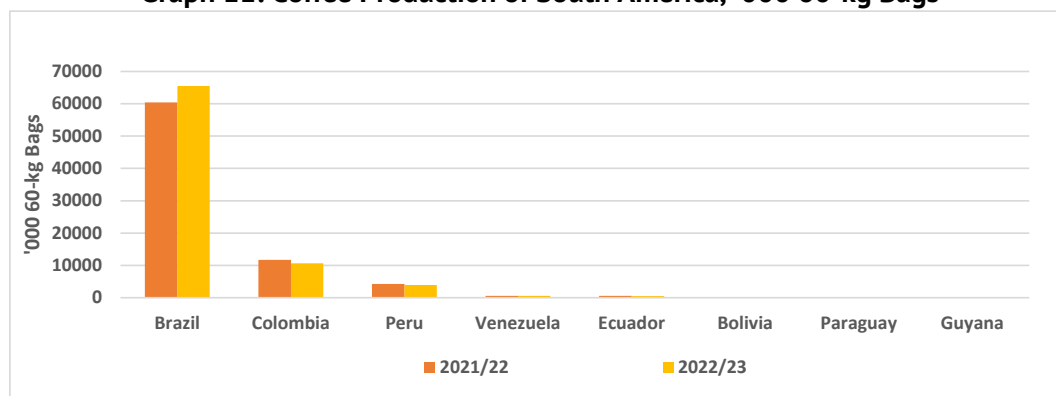


2.3.3 Total Production - South America

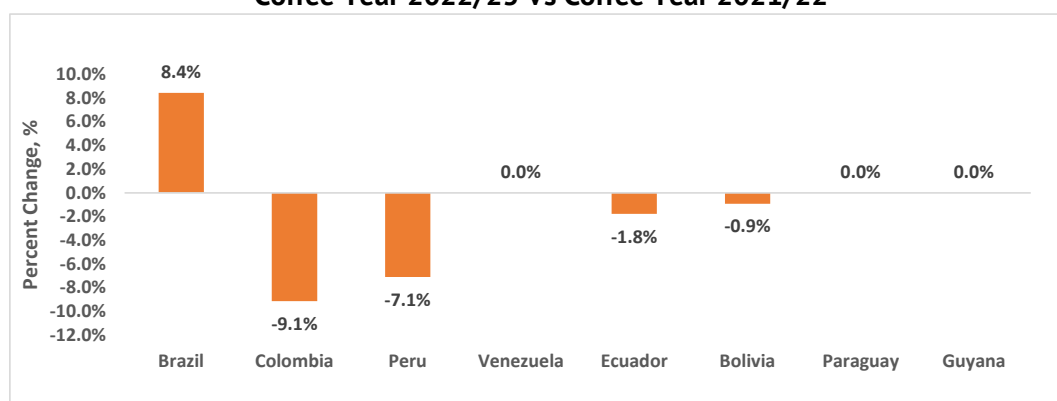
South America's coffee production increased by 4.8% in coffee year 2022/23 to 81.3 million bags from 77.6 million bags in the previous year. The upturn is almost entirely due to Brazil:

- Brazil's coffee industry was in its "on-year" of the biennial production cycle in coffee year 2022/23, with output increasing by 8.4% to 65.49 million bags, setting a new record and beating the previous highest production of 65.47 million bags seen in 2020. However, for an "on-year", this was a muted rate of expansion because Brazil's coffee industry is still suffering from the impact of the July 2021 frost. At the time, the Brazilian government's National Supply Company (CONAB), under the Ministry of Agriculture, Livestock and Food Supply, stated that 70% of all Brazilian coffee had already been harvested for coffee year 2021/22, and thus the impact of the frost was not felt until the following year: coffee year 2022/23.
- Colombia was beset with persistent unfavourable weather conditions throughout coffee year 2022/23, leading to a 9.1% decrease in output to 10.7 million bags. This was the third consecutive year of negative growth for Colombia, with the output level down to its lowest since 2012.
- Peru's coffee production fell by 7.1% to 3.9 million bags in coffee year 2022/23 on the back of extremely heavy rains.

Graph 11: Coffee Production of South America, '000 60-kg Bags



Graph 12: Coffee Production of South America, Growth Rates, Coffee Year 2022/23 Vs Coffee Year 2021/22

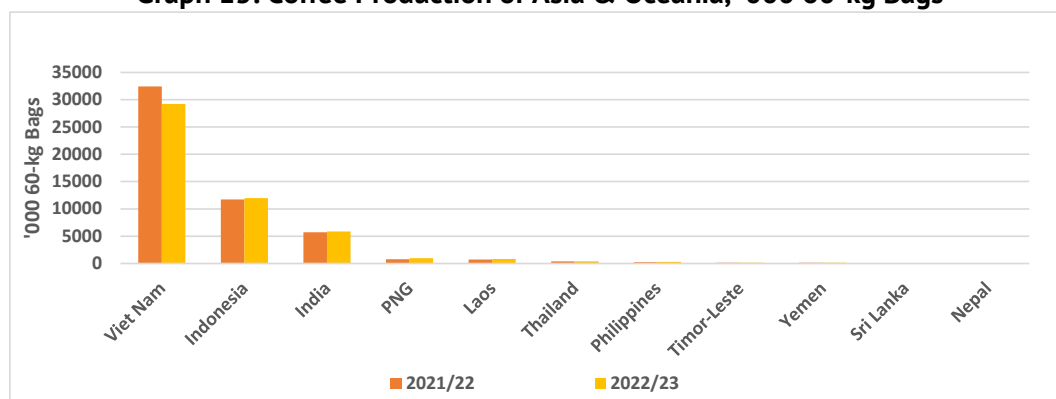


2.3.4 Total Production - Asia & Oceania

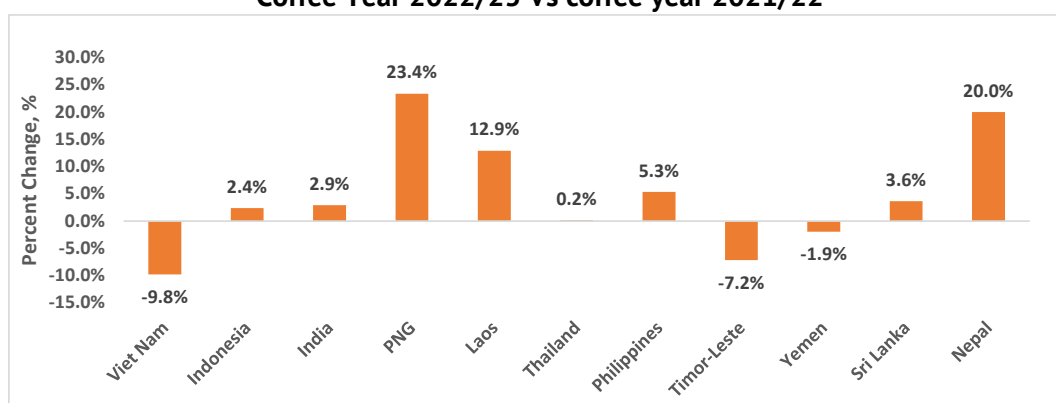
Asia & Oceania's coffee production decreased by 4.7% in coffee year 2022/23 to 49.8 million bags from 52.2 million bags the previous year:

- Vietnam is the second largest coffee producer in the world and the largest producer in Asia & Oceania. It produced 29.2 million bags in coffee year 2022/23, a 9.8% or 3.7 million bag decrease. The downturn comes after a bumper year in coffee year 2021/22 when the origin produced the second largest output on record, behind the 33.4 million produced in 2017. Prolonged rains in the major coffee-producing provinces of Dak Lak, Gia Lai and Kon Tum, lack of fertiliser usage and a shift towards more profitable crops such as durian and pepper were the main reasons for the fall in production.
- Indonesia is the second largest origin in Asia & Oceania behind Vietnam, and in coffee year 2022/23 it saw its production increase by 2.4% to 12.0 million bags. In the early part of coffee year 2022/23, the La Niña weather phenomenon was thought to have had a significant negative impact on output, with heavy rain reported during and after the flowering period. The increase in production in coffee year 2022/23 is due to the fact that the area under coffee expanded by net 71,000 hectares in 2018–22.
- Excess monsoon rains in Karnataka, the largest coffee-producing region in India, led the country's Coffee Board to reduce its coffee output assessment by 10.5% to 5.9 million bags for coffee year 2022/23 from their earlier estimate of 6.6 million. However, 5.9 million bags represents a 2.9% expansion versus the output in coffee year 2021/22.
- Laos is an up-and-coming origin, having increased its coffee production three-folds in 2000–18, a period during which it overtook the Philippines, Thailand and Yemen to become the fifth largest coffee producer Asia & Oceania. In the previous issue of the CRO, the production trend was reported as being downward. This assessment was made based on the country's export volume. However, its export data were subject to an upward revision for 2018–22, which consequently also meant an upwards revision of the production data. The latest assessment suggests that Laos' coffee production was 0.8 million bags in coffee year 2022/23, up from 0.7 million bags in coffee year 2021/22.

Graph 13: Coffee Production of Asia & Oceania, '000 60-kg Bags



Graph 14: Coffee Production of Asia & Oceania, Growth Rates, Coffee Year 2022/23 Vs coffee year 2021/22



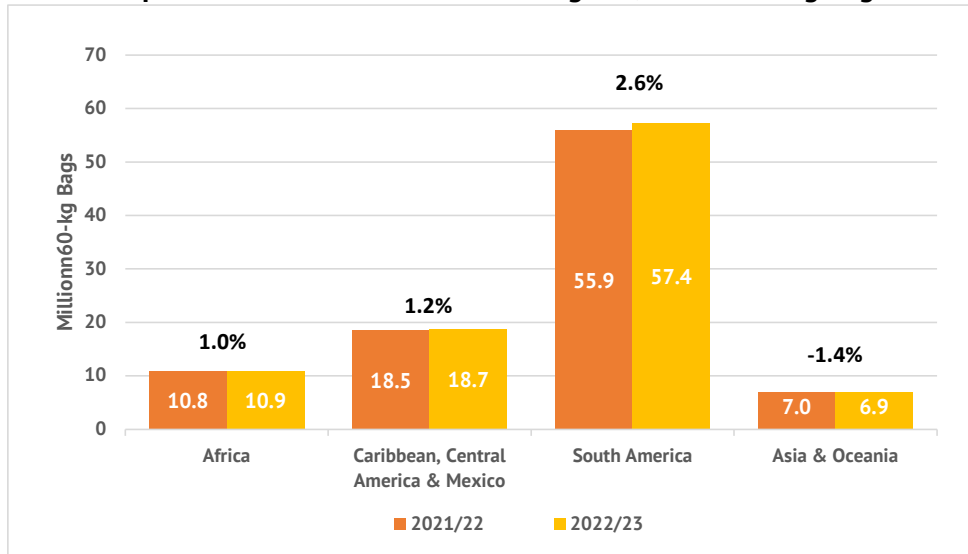
2.4 Arabica Coffee Production – Regions and Countries

2.4.1 Arabica Coffee Production – Regions

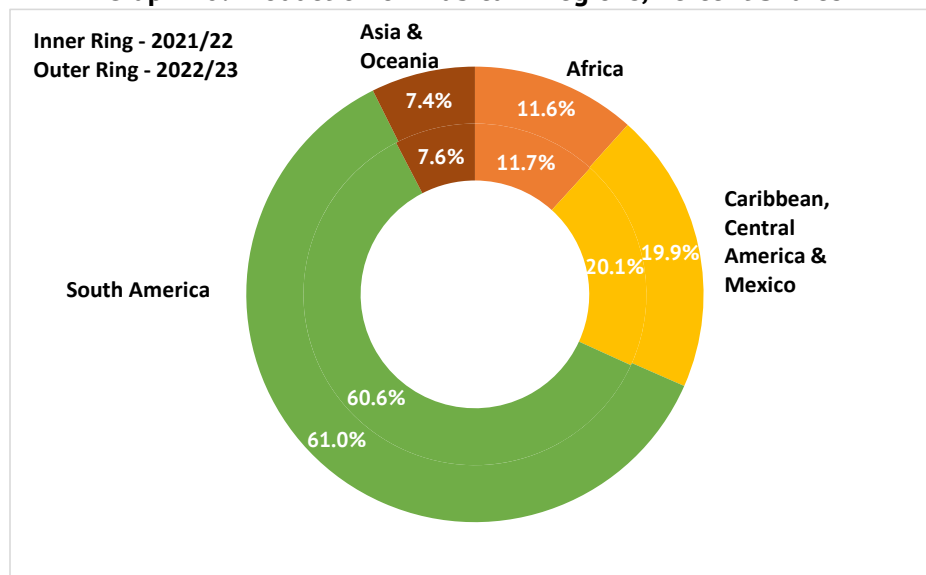
Arabica production increased by 1.8% in coffee year 2022/23, rising to 94.0 million bags from 92.3 million bags.

- South America, the largest regional producer of Arabica coffee, increased its output 2.6% to 57.4 million bags. It is also the main region responsible for the 2.0% growth of Arabica coffee.
- The Arabicas' share of the total coffee production increased in coffee year 2022/23 to 55.9% from 55.0%. Despite this year-on-year recovery, Arabica coffee production is still under a downward trend.

Graph 15: Production of Arabica – Regions, Million 60-kg Bags



Graph 16: Production of Arabica – Regions, Percent Shares



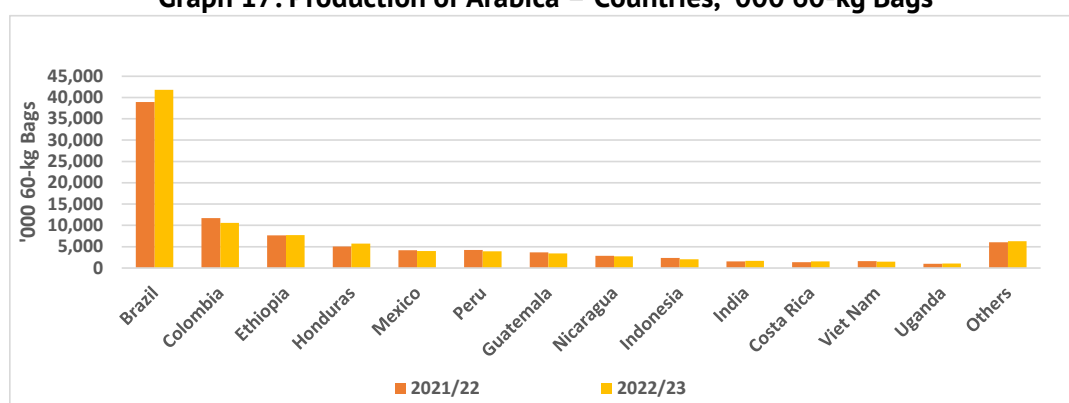
2.4.2 Arabica Coffee Production – Countries

At the individual country level:

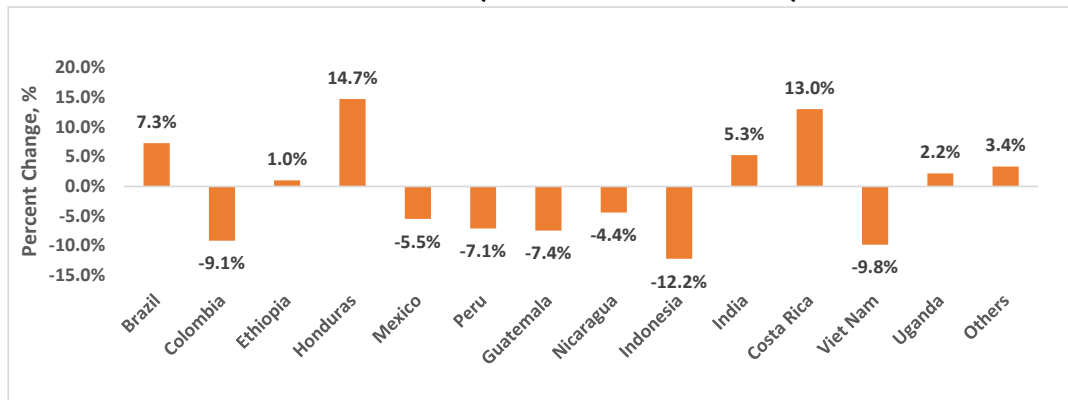
- Brazil's Arabica production was in its "on-year" in coffee year 2022/23, and as a result saw its output jump by 7.3% to 41.8 million bags from 38.9 million bags the previous year. However, for an "on-year" this was a muted rate of expansion because Brazil's coffee industry is still suffering from the impact of the July 2021 frost. At the time, the Brazilian government's National Supply Company (CONAB), under the Ministry of Agriculture, Livestock and Food Supply, stated that 70% of all Brazilian coffee had already been harvested for coffee year 2021/22, and thus the impact of the frost was not felt until the following year: coffee year 2022/23.

- Costa Rica and Honduras are two other origins making significant contributions to the overall growth of the Arabica output, with their production up by 13.0% and 14.7% in coffee year 2022/23. Much of the increase of both origins is due to the biennial production effect, as reflected in the 19.2% decrease in output in coffee year 2021/22 for Honduras and two consecutive years of negative growth for Costa Rica. In coffee year 2021/22, Costa Rica's Arabica production fell below 1.4 million for the first time since 1985 when the country produced only 1.3 million bags; the recovery in coffee year 2022/23 does little to disguise the entrenched downward trend of the origin's production, in place since the mid-1990s.
- Kenya is the third largest Arabica producer in Africa, and its output decreased by 4.6% to 0.73 million bags in coffee year 2022/23 from 0.76 million bags. This is the second consecutive year of negative growth for the origin, driven in part by drought for the past 24 months as well as coffee berry disease in the Central Highlands. .
- Vietnam is currently reaping the reward of a policy implemented ten years ago to increase the origin's Arabica production, with aims to raise its production to 96,000 tonnes (1.6 million bags) by 2020 through the expansion of the northern and central Arabica area to 40,000 hectares over 2012–2020. In coffee year 2022/23, the Arabica production, however, fell 9.8% to 1.5 million bags from 1.6 million bags in coffee year 2021/22. Prolonged rains in the major coffee-producing provinces of Dak Lak, Gia Lai and Kon Tum, lack of fertiliser usage and a shift towards more profitable crops such as durian and pepper were the main reasons for the fall in production.
- India's Arabica production was up 5.3% in coffee year 2022/23 at 1.7 million bags, based on the 1.7% growth in area harvested.

Graph 17: Production of Arabica – Countries, '000 60-kg Bags



Graph 18 Production of Arabica – Countries, Growth Rates, Coffee Years 2022/23 Vs Coffee Year 2021/22



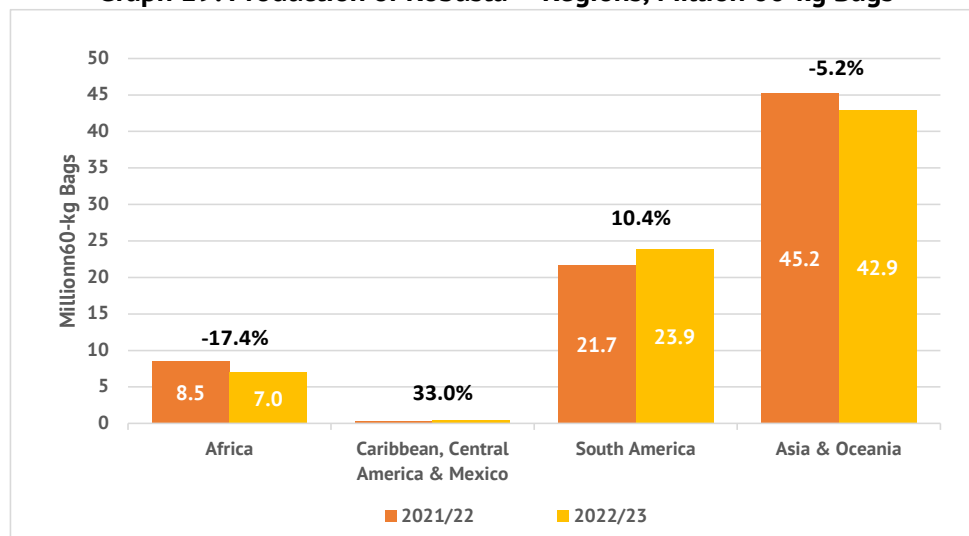
2.5 Robusta Coffee Production – Regions and Countries

2.5.1 Robusta Coffee Production – Regions

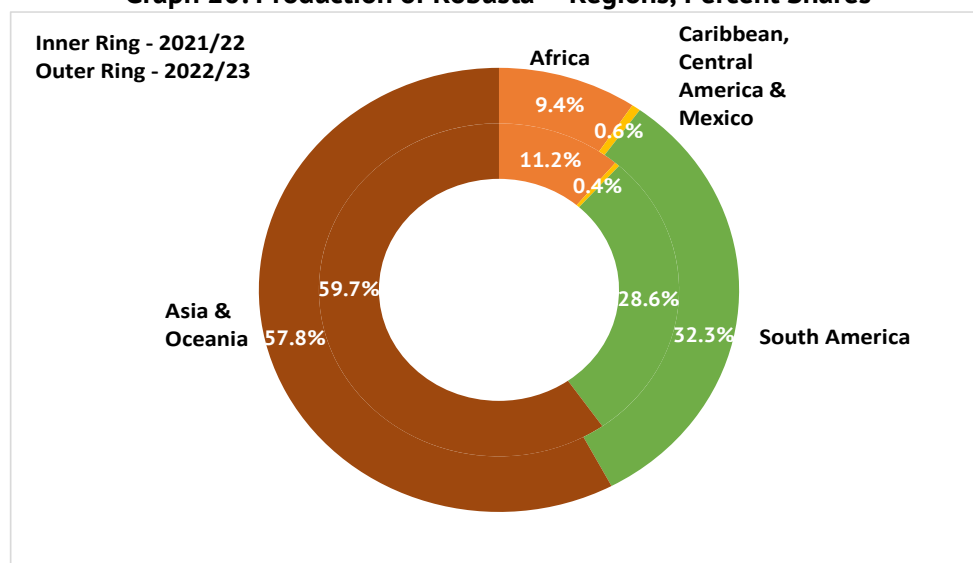
In coffee year 2022/23, 74.2 million bags of Robusta were produced globally, a 2.0% fall. The overall result was due to a strange conflation of traditional Robusta-producing regions suffering from negative growth, while traditionally Arabica-producing regions saw their Robusta output increase:

- Asia & Oceania saw its production fall by 5.2% to 42.9 million bags, while output fell by 17.4% to 7.0 million bags in Africa in coffee year 2022/23.
- South America, on the other hand, the world's largest Arabica-producing region, experienced 10.4% growth in its output of Robusta to 23.9 million bags, while the Caribbean, Central America & Mexico saw their production rise by 33.0% to 0.4 million bags.
- As a result, the Americas' share of the total Robusta production increased to 32.7% in coffee year 2022/23 from 28.5% in coffee year 2021/22, while Asia & Oceania's share fell to 57.9% from 60.5% in the same period.

Graph 19: Production of Robusta – Regions, Million 60-kg Bags



Graph 20: Production of Robusta – Regions, Percent Shares

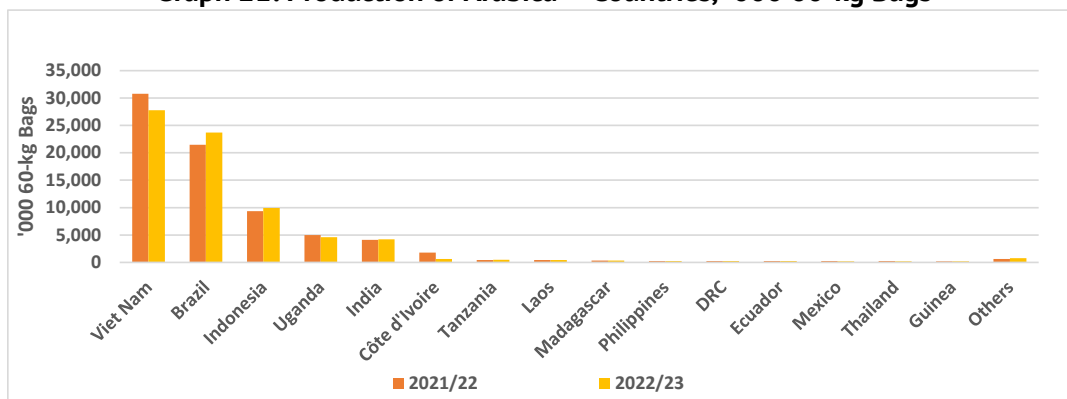


2.5.2 Total Robusta Production – Countries

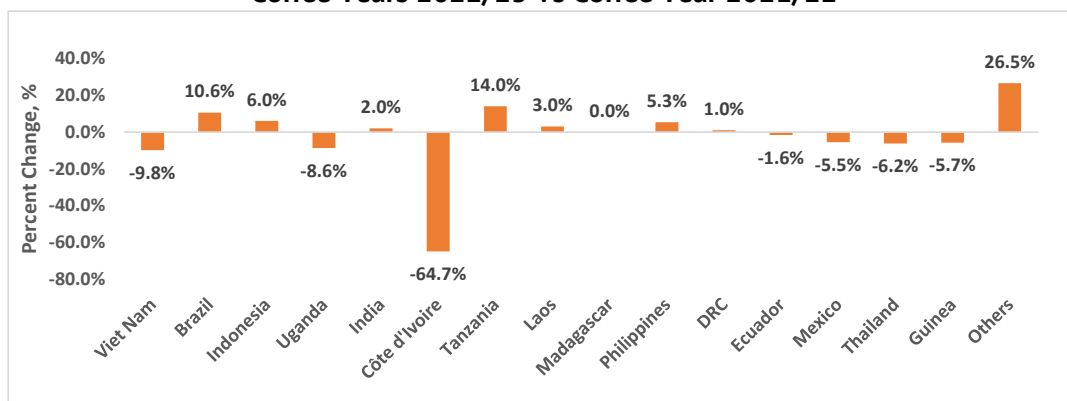
At the individual country level:

- Vietnam, the largest Robusta producer in the world, produced 27.8 million bags in coffee year 2022/23, a 9.8% decrease. Prolonged rains in the major producing provinces of Dak Lak, Gia Lai and Kon Tum, lack of fertiliser usage and a shift towards more profitable crops such as durian and pepper were the main reasons for the fall in production.
- Indonesia's output increased by 6.0% in coffee year 2022/23 to 9.9 million bags, which came despite reports of heavy rain driven by the La Niña weather phenomenon during and after the flowering period, which is usually thought to have a significant negative impact on production. This increase is due to the expansion of the coffee area.
- Brazil's Robusta production increased by 10.6% in coffee year 2022/23 to 23.7 million bags on the back of good weather conditions and increased area harvested. According to the Brazilian Institute of Geography and Statistics, the Robusta area harvested in coffee year 2022/23 increased by 4.2% to 408,719 hectares, an expansion of 16,648 hectares.
- India, Asia & Oceania's second largest Robusta producer, increased production by 2.0% to 4.2 million bags in coffee year 2022/23.

Graph 21: Production of Arabica – Countries, '000 60-kg Bags



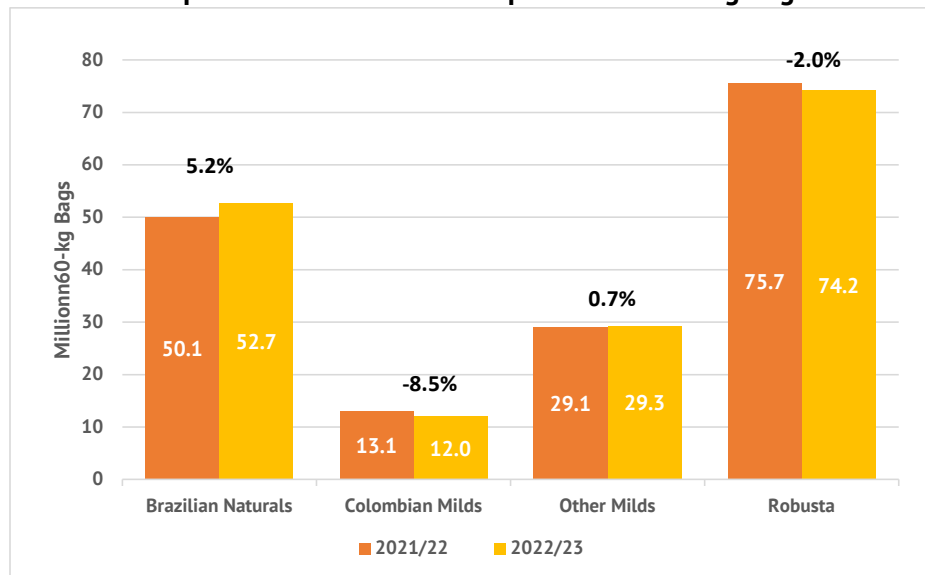
Graph 22: Production of Arabica Ranking – Countries, Growth Rates, Coffee Years 2022/23 Vs Coffee Year 2021/22



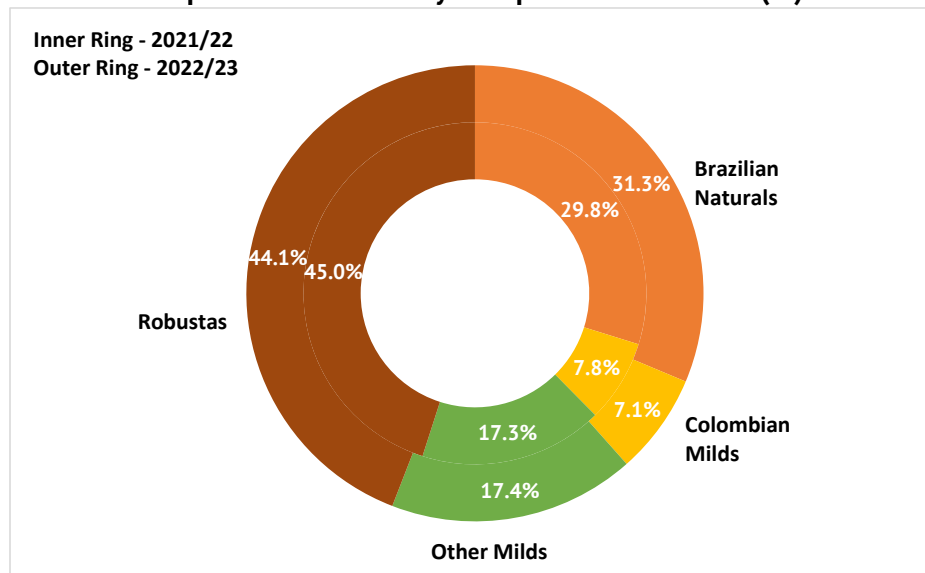
2.6 Total Coffee Production – Groups

- Production of the Brazilian Naturals increased on the back of biennial production in Brazil.
- Colombia's persistent unfavourable weather conditions led to another year of decline for the Colombian Milds in coffee year 2022/23.

Graph 23: Production of Groups – Million 60-kg Bags



Graph 24: Production by Groups – Percent Share (%)



2.7 Outlook for Coffee Year 2023/24

The outlook for coffee year 2023/24 is framed by a set of broad assumptions:

- Adverse weather conditions, first noted in coffee year 2022/23 and continuing into coffee year 2023/24, will have a negative impact. The anticipated El Niño weather event is set to dampen the outlook in Asia, especially in Indonesia. Meanwhile Vietnam is expected to benefit from the drier/hotter weather as irrigation mitigates the reduced precipitation;
- The biennial production effect will play a large role in the outlook, especially for Brazil and the Arabicas, as the impact of the July 2021 frost continues to be resolved. Coffee year 2023/24 is anticipated to be an exceptional off-biennial year, feeling more like a good on-biennial following an average on-biennial year;
- Area under coffee is continuing to expand within existing agricultural land, the impact of which will be especially pronounced in the outlook for Ethiopia;
- Productivity is increasing due to increased adoption of good agricultural practices, including the usage of nursery-raised and research institute-recommended clones, the impact of which will be especially pronounced in the outlook for Uganda;
- Newly-planted coffee trees will undergo their first harvest in the third year, and will steadily increase yield annually until the respective national average has been reached;
- Status quo on labour and capital availabilities is especially pertinent for the outlooks of Caribbean, Central American & Mexican origins;
- International and local green bean prices are remunerative to elicit a positive response from farmers and seasonal labourers at harvest times and when coffee cherries are picked.

As a result, the outlooks for coffee year 2023/24 are as follows:

- World coffee production to increase by 5.8% to 178.0 million bags.
- The Arabicas' share of total world output to be 57.4%, (102.2 million bags), with 75.8 million bags forecast for the Robustas.
- South American production to increase by 9.8%, rising to 89.3 million bags.

Inherent Underestimation

There is an inherent underestimation of the world coffee production by the ICO. For 2021, the total area under coffee harvested from origins not included in the ICO's production data was estimated at 64,413 hectares, totalling 28 origins³. Major origins not included in the production statistics of the ICO are China and Malaysia. Moreover, there are additional origins that are not included in the list of 28 origins, such as Australia, South Africa and South Sudan.

For a number of smaller origins, the lack of capabilities of national coffee organizations, or their absence, presented a challenge in obtaining reliable data. Moreover, for developing origins with porous borders, especially those neighbouring other origins, a varying degree of domestic production was being shipped across borders unofficially. This phenomenon is well documented and an acknowledged issue across all regions of the world.

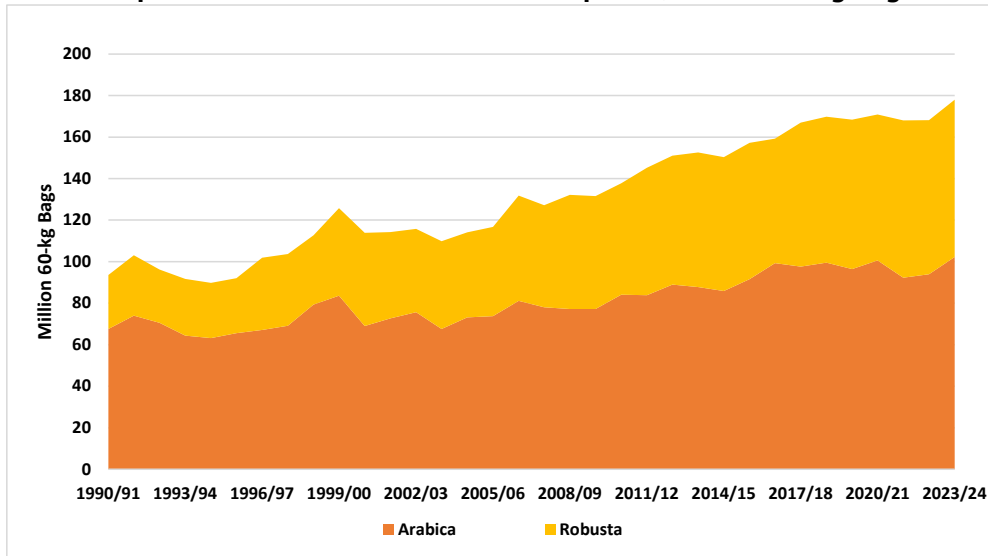
³ Food and Agriculture Organization Statistics (FAOSTat), Crops and livestock products, downloaded December 2022.

The result of unofficial cross-border trading and missing data for some of the lower-tier origins is that the CRO underestimates the actual world coffee production.

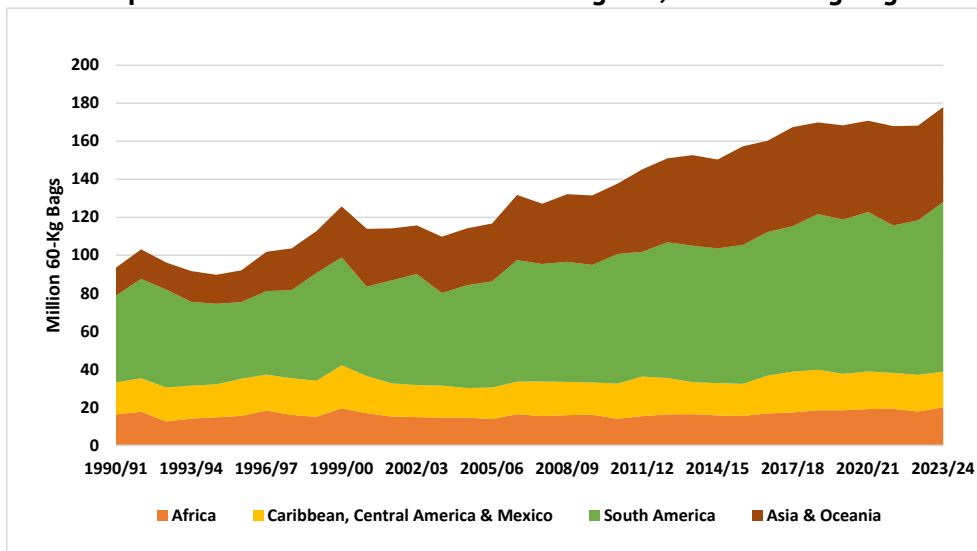
Table 5: Summary of World Coffee Production, Growth Rates and Shares

Categories	Coffee Production, Million 60-kg Bags					
	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Total	169.8	168.4	170.8	168.0	168.2	178.0
Species						
Arabica	99.5	96.4	100.6	92.3	94.0	102.2
Robusta	70.3	72.0	70.3	75.7	74.2	75.8
Groups						
Brazilian Naturals	52.8	52.1	56.5	50.1	52.7	59.1
Colombian Milds	15.4	15.5	14.9	13.1	12.0	14.0
Others Milds	31.3	28.8	29.2	29.1	29.3	29.2
Robustas	70.3	72.0	70.3	75.7	74.2	75.8
Regions						
Africa	18.5	18.5	19.2	19.3	17.9	20.1
Caribbean, Central America & Mexico	21.3	19.2	19.7	18.9	19.2	18.7
South America	81.9	81.1	83.9	77.6	81.3	89.3
Asia & Oceania	48.1	49.6	48.0	52.2	49.8	49.9
Growth Rates, Year-on-Year						
Total	1.7%	-0.9%	1.4%	-1.7%	0.1%	5.8%
Species						
Arabica	1.9%	-3.2%	4.3%	-8.2%	1.8%	8.8%
Robusta	1.4%	2.4%	-2.4%	7.7%	-2.0%	2.1%
Groups						
Brazilian Naturals	3.1%	-1.4%	8.5%	-11.4%	5.2%	12.1%
Colombian Milds	2.2%	0.2%	-3.9%	-11.8%	-8.5%	16.7%
Other Milds	-0.1%	-7.9%	1.2%	-0.2%	0.7%	-0.5%
Robustas	1.4%	2.4%	-2.4%	7.7%	-2.0%	2.1%
Regions						
Africa	6.3%	-0.2%	3.8%	0.6%	-7.2%	12.1%
Caribbean, Central America & Mexico	-0.5%	-9.7%	2.5%	-4.3%	1.7%	-2.5%
South America	7.2%	-1.1%	3.5%	-7.6%	4.8%	9.8%
Asia & Oceania	-7.9%	3.2%	-3.3%	8.8%	-4.7%	0.3%
Share of Categories, Percent (%)						
Species						
Arabica	58.6%	57.2%	58.9%	55.0%	55.9%	57.4%
Robusta	41.4%	42.8%	41.1%	45.0%	44.1%	42.6%
Groups						
Brazilian Naturals	31.1%	30.9%	33.1%	29.8%	31.3%	33.2%
Colombian Milds	9.1%	9.2%	8.7%	7.8%	7.1%	7.9%
Other Milds	18.4%	17.1%	17.1%	17.3%	17.4%	16.4%
Robusta	41.4%	42.8%	41.1%	45.0%	44.1%	42.6%
Regions						
Africa	10.9%	11.0%	11.2%	11.5%	10.6%	11.3%
Caribbean, Central America & Mexico	12.5%	11.4%	11.5%	11.2%	11.4%	10.5%
South America	48.2%	48.1%	49.1%	46.2%	48.3%	50.2%
Asia & Oceania	28.3%	29.5%	28.1%	31.1%	29.6%	28.0%

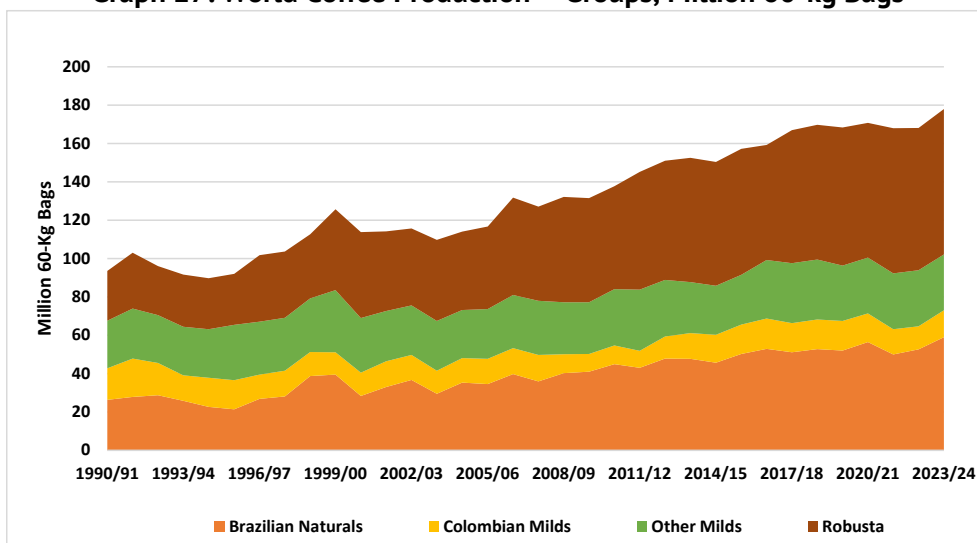
Graph 25: World Coffee Production – Species, Million 60-kg Bags



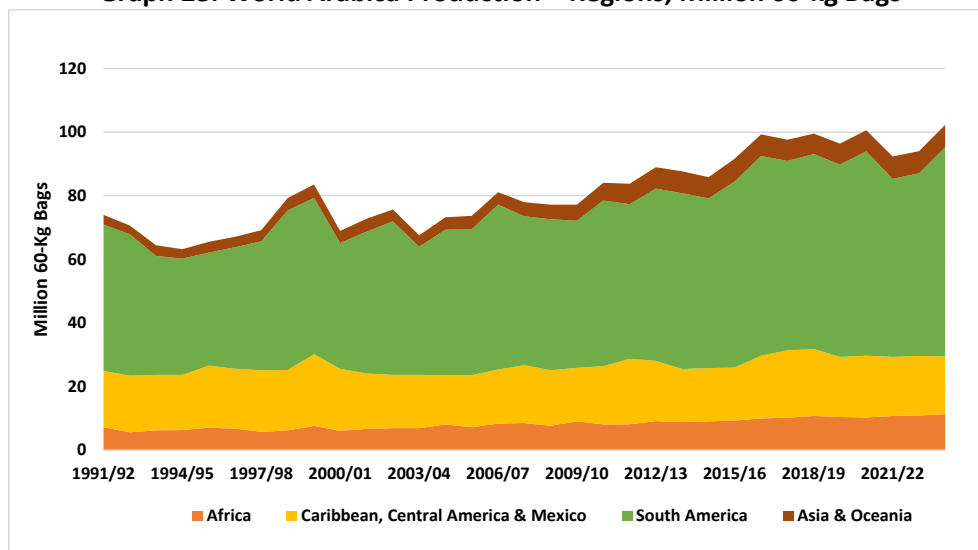
Graph 26: World Coffee Production – Regions, Million 60-kg Bags



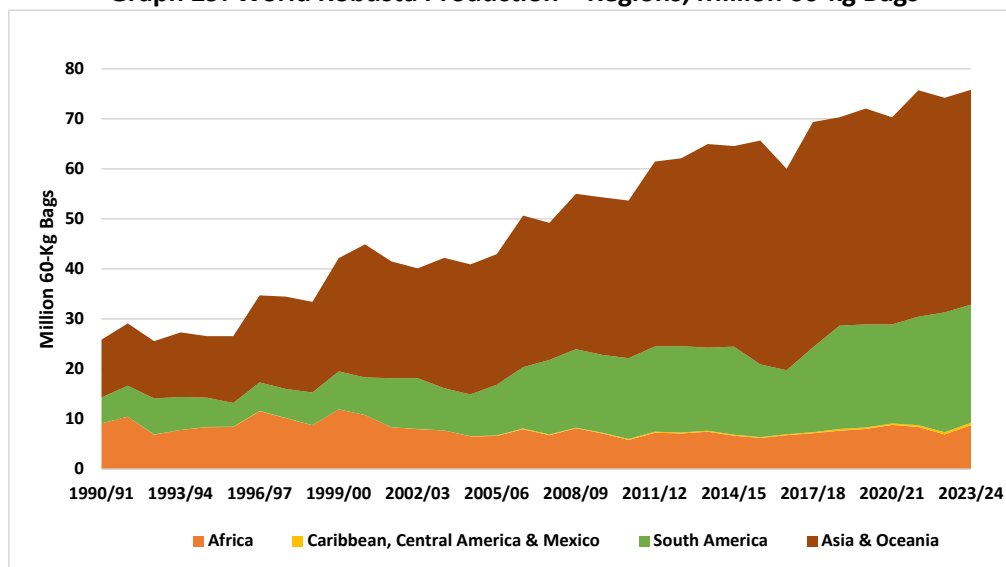
Graph 27: World Coffee Production – Groups, Million 60-kg Bags



Graph 28: World Arabica Production – Regions, Million 60-kg Bags



Graph 29: World Robusta Production – Regions, Million 60-kg Bags



3. Coffee Consumption

3.1 Executive Summary - Consumption

- The world coffee industry is continuing to navigate the issues brought about by the COVID-19 pandemic, with the consumption trend seemingly adhering to an established pattern in response to an external shock. The expectation for coffee year 2022/23 was for a smaller positive growth rate; however, world coffee consumption decreased by 2.0% to 173.1 million bags in coffee year 2022/23.
- Consumption in coffee year 2022/23 did not faithfully follow the established pattern due to the impact of the high cost of living, falling disposable incomes and a long stocks drawdown. Despite coffee being a relatively inelastic product, the challenging global economic environment may have had a negative impact on its consumption. Global inflation was at its highest in 2021, at 9.4%, while the benchmark interest rate averaged 4.9% at the end of September 2023 in the European Union, UK and USA, the highest average since 5.8% in 2000. At the same time, there was a large drawdown of stocks, with combined stocks reported by the European Coffee Federation and those held at the Intercontinental Exchange's warehouses in the USA falling by 4.8 million bags from 14.5 million to 9.8 million. This drawdown would have reduced the need for purchases on the international market, seemingly reflected as lower and anomalous global consumption rates for coffee year 2022/23.
- The world coffee consumption outlook for coffee year 2023/24 is broadly framed by the assumption that the global economy will continue to grow at above 3.0%, and that the industry will respond to the large drawdown of stocks, which will be positively reflected in apparent consumption. As a result, global consumption is expected to grow by 2.2% to 177.0 million bags, with non-producing countries expected to make the biggest contribution to the overall increase. Coffee consumption in this group of countries is projected to expand by 2.1%.
- North America's consumption is expected to expand the fastest, increasing by 3.8% to 30.9 million bags, with the region's share of the world coffee consumption predicted to grow to 17.5% from 17.2%. Europe's coffee consumption should recover, but at the joint lowest rate (along with South America) of 1.1% at 53.7 million bags.
- The Caribbean, Central America & Mexico should see their coffee consumption increase by 2.3% to 6.1 million bags, with a market share of world coffee consumption of 3.5%.
- South America's consumption is expected to undergo a 1.1% increase to 27.8 million bags, representing a 15.7% share of world consumption.
- Africa and Asia & Oceania's consumption are forecast to each expand by 2.7% in coffee year 2023/24 to 12.6 million bags and 45.7 million bags, respectively.

Table 6: Summary of World Coffee Consumption

Coffee Consumption, Million 60-Kg Bags						
	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Total	171.2	168.6	169.9	176.6	173.1	177.0
Producers	52.5	52.2	53.1	54.4	55.1	56.5
Non-Producers	118.6	116.4	116.8	122.2	118.1	120.5
Regions						
Africa	11.9	12.1	13.0	12.9	12.2	12.5
Caribbean, Central America & Mexico	5.8	5.8	5.9	6.0	6.0	6.1
South America	26.3	26.0	26.4	27.0	27.5	28.0
North America	31.8	30.6	30.2	31.3	29.8	30.9
Asia & Pacific	39.9	40.1	42.2	44.2	44.5	45.7
Europe	55.5	54.0	52.2	55.2	53.1	53.7
Growth Rates, Year-on-Year						
	2018	2019	2020	2021	2022	2023
Total	3.3%	-1.5%	0.8%	4.0%	-2.0%	2.2%
Producers	1.6%	-0.6%	1.8%	2.4%	1.2%	2.6%
Non-Producers	4.0%	-1.9%	0.3%	4.7%	-3.4%	2.1%
Regions						
Africa	1.7%	1.9%	7.4%	-1.2%	-5.4%	2.6%
Caribbean, Central America & Mexico	2.4%	0.4%	1.2%	1.5%	0.3%	2.3%
South America	1.2%	-1.3%	1.5%	2.5%	2.0%	1.6%
North America	6.2%	-3.8%	-1.2%	3.6%	-5.0%	3.8%
Asia & Pacific	2.5%	0.5%	5.2%	4.9%	0.6%	2.7%
Europe	3.6%	-2.7%	-3.2%	5.7%	-3.7%	1.1%
Share of Categories, Percent (%)						
	2018	2019	2020	2021	2022	2023
Producers	30.7%	31.0%	31.3%	30.8%	31.8%	31.9%
Non-Producers	69.3%	69.0%	68.7%	69.2%	68.2%	68.1%
Regions						
Africa	7.0%	7.2%	7.7%	7.3%	7.0%	7.1%
Caribbean, Central America & Mexico	3.4%	3.5%	3.5%	3.4%	3.5%	3.5%
South America	15.4%	15.4%	15.5%	15.3%	15.9%	15.8%
North America	18.6%	18.1%	17.8%	17.7%	17.2%	17.5%
Asia & Pacific	23.3%	23.8%	24.8%	25.0%	25.7%	25.8%
Europe	32.4%	32.0%	30.7%	31.2%	30.7%	30.4%

3.2 Report of Coffee Year 2022/23

3.2.1 Coffee Consumption – World and Regions

World coffee consumption decreased by 1.9% to 173.2 million bags in coffee year 2022/23, following a 4.0% expansion in coffee year 2021/22 with a record consumption of 176.6 million bags. The world coffee industry is continuing to navigate the issues brought about by the COVID-19 pandemic and additional difficulties related to the high cost of living and decreased disposable income arising in coffee year 2022/23.

In the first two years of COVID-19 and following the consequent global economic and social disruptions, world coffee consumption was severely curtailed, falling in coffee year 2019/20, followed by a marginal recovery in coffee year 2020/21. The average growth for these two years fell to -0.4%, as compared with a long-term average growth rate of 2.3% (1990–2018). Similarly,

consumption fell in coffee year 2020/21 to 169.9 million bags. The pent-up demand over the two years is calculated at 9.2 million bags.⁴

The pent-up demand was released in coffee year 2021/22 by the near complete removal of all social restrictions around the world and the sharp global economic bounce back. The IMF confirmed that the world economy had expanded by an average 4.8% in 2021–22, the highest average growth rate for two consecutive years since the two immediate recovery years following the Great Recession. The subsequent 4.0% or 6.7 million bags growth of world coffee consumption in coffee year 2021/22 was the biggest increase since 4.6% in coffee year 2000/01 and 7.0 million bags in 1978. As a result, world coffee consumption increased to a record high of 176.6 million bags in coffee year 2021/22.

An immediate adjustment followed in coffee year 2022/23 and world coffee consumption decreased. However, the magnitude of the adjustment did not adhere strictly to the established path of an eco-system navigating an impact from an external shock. The usual pattern of a negative shock is a negative growth rate followed initially by a relatively greater positive growth rate and then a smaller positive growth rate, before returning to its long-term growth rate. The duration of the whole cycle is around four years.

Consumption in coffee year 2022/23 did not faithfully follow the established pattern due to the impact of the high cost of living, falling disposable incomes (see Economics) and long stocks drawdown. For consumers, coffee is largely a need and not a want, with a great array of substitutions available to reflect price and income ranges. In times of high prices, they may decide to drink their coffee at home rather than in shops, or opt for instant as opposed to fresh ground. Furthermore, Arabicas (higher priced beans) may also be substituted for Robustas (lower priced beans) and, under these difficult conditions, the industry drew down their stocks, which would have reduced the need for purchases on the international market, seemingly reflected as lower and anomalous global consumption rates for coffee year 2022/23.

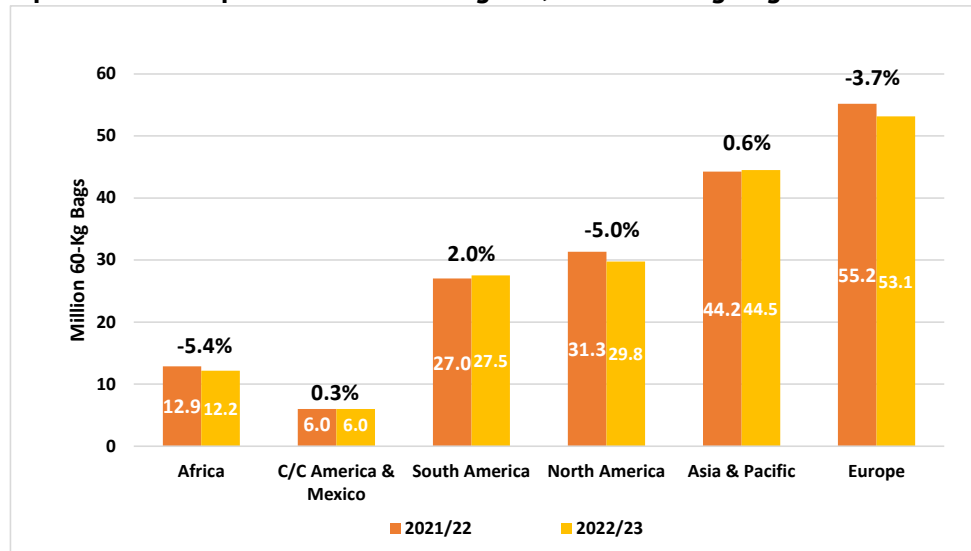
Regional coffee consumption was broadly split between decreased demand within the mature markets and increased consumption within developing markets in coffee year 2022/23

- North America saw the largest rate of decrease, with coffee consumption shrinking to 29.8 million bags in coffee year 2022/23. This led the region's market share of world consumption to decline to 17.2%.
- Africa's coffee consumption fell by 5.4% in coffee year 2022/23, decreasing to 12.2 million bags, following a prior 1.2% drop in 2021.
- Asia & Pacific's coffee consumption expanded by 0.6% in coffee year 2022/23, with the region drinking 44.5 million bags of coffee. As a result, Asia & Oceania's share of world coffee consumption increased by 0.7 percentage points to 25.7%.
- Europe's coffee consumption decreased to 53.1 million bags in coffee year 2022/23, falling by 3.7% from 55.2 million bags in the previous coffee year.
- For the region composed of the Caribbean, Central America and Mexico, coffee consumption increased by 0.3% in coffee year 2022/23, with 6.0 million bags. Likewise, South America's consumption increased by 2.0% to 27.5 million bags.

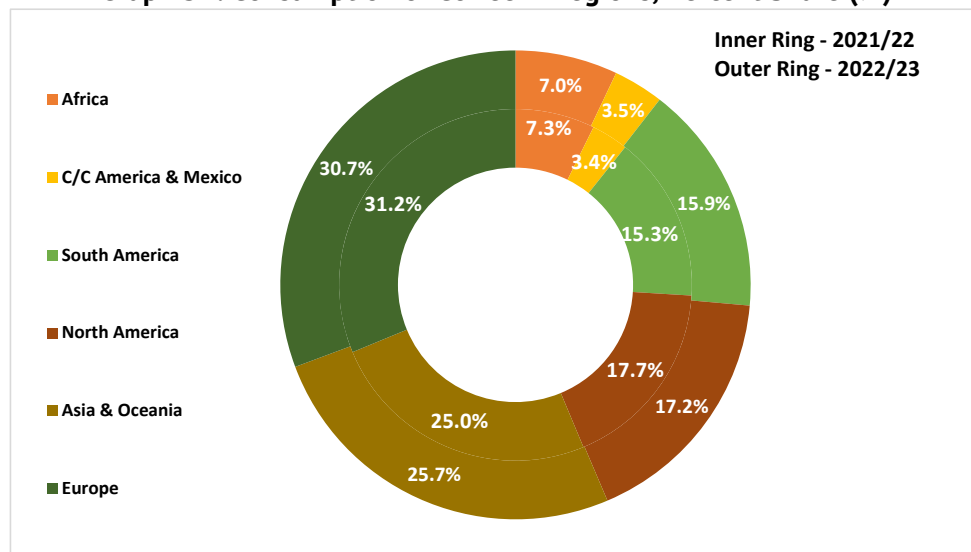
⁴ World coffee consumption of 2018 is increased by compound average annual rate of 2.3% (the long-term world average growth rate) and subtracted by the actual 2020 data.

- Non-producing countries' coffee consumption decreased by 3.4% in coffee year 2022/23, dropping down to 118.1 million bags, while producing countries consumed 55.1 million bags, up 1.2%. As a result, non-producers' share of the world coffee consumption shrank to 68.2% from 69.2% in the previous coffee year.

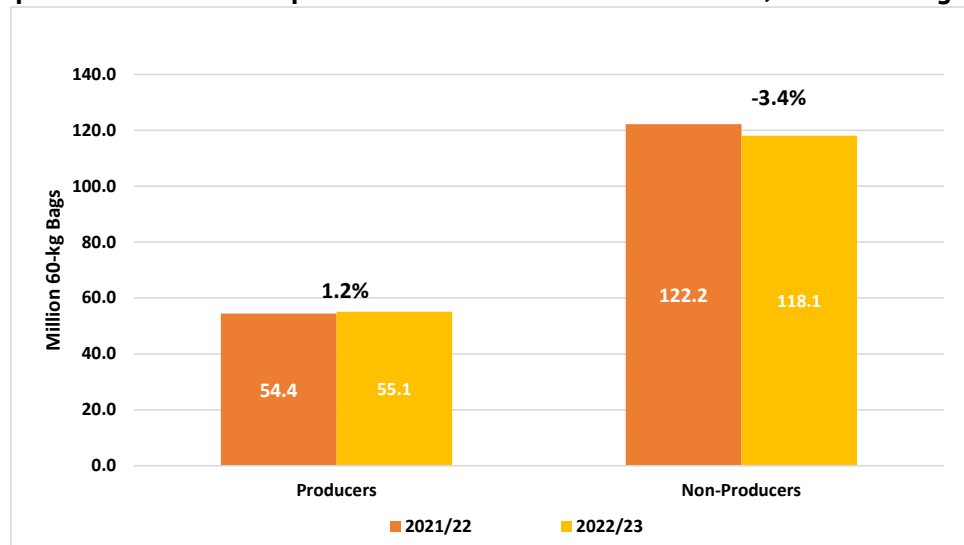
Graph 30: Consumption of Coffee – Regions, Million 60-kg Bags & Growth Rates



Graph 31: Consumption of Coffee – Regions, Percent Share (%)



Graph 32: Coffee Consumption – Producers and Non-Producers, Million 60-Kg Bags



3.2.2 Coffee Consumption – Africa

Africa's coffee consumption fell by 4.7% in coffee year 2022/23, decreasing to 12.3 million bags, which followed a 1.2% drop in 2021. The continent's coffee consumption is highly concentrated, with the top six countries accounting for 72% of the market share. This translates to 8.8 million of the total 12.3 million bags in coffee year 2022/23.

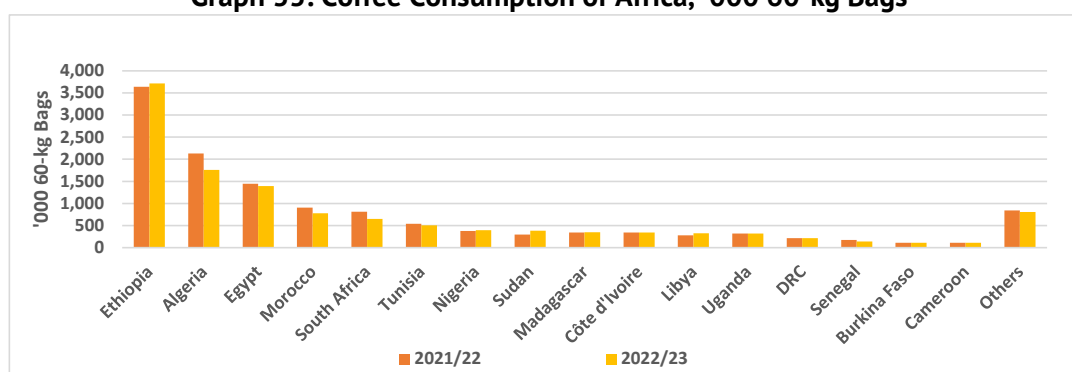
The low negative growth rate of the region, however, masked the dynamic changes at the individual country level. Four countries –Algeria, Egypt, Morocco and South Africa – were the main negative driving force of the region, with a combined 13.6% or 0.7 million bags drop in consumption. Lined up against this were Ethiopia, Sudan and Libya, with a combined net 5.1% or 0.2 million bags increase in consumption.

- Algeria is the second largest coffee consumer in Africa and the country's consumption has been on a downward trend since coffee year 2020/21, with consumption peaking at 2.5 million bags and falling to 1.8 million bags in coffee year 2022/23. The downturn appears to be linked to the country's economy, with economic activities shrinking by 5.1% in 2020, following three years with an average GDP growth rate of only 1.2%, and succeeded by a high cost of living. Since 2020, Algeria has been experiencing high consumer prices, with inflation reaching 17% in June 202, and averaging 9.4% for financial year 2022 (August 2022–July 2023). More pertinently, food prices are high, with coffee, tea and infusion prices up by 22.2%. In Algeria, food accounts for over half of household spending among the bottom 40% of the population.
- Morocco has been faced with five consecutive years of drought, finally ending in coffee year 2023/24, which negatively affected the country's agricultural sector, reducing incomes and purchasing powers for much of the rural population. Although accounting for only 12% of the country's GDP, the sector accounts for 39% of the total workforce. Moreover, Morocco's inbound tourist numbers fell very sharply in 2020–21 to an average 3.3 million from 12.8 million people in 2018–19. However, Morocco's coffee consumption has been increasing in recent years, growing by an average 21.9% in coffee

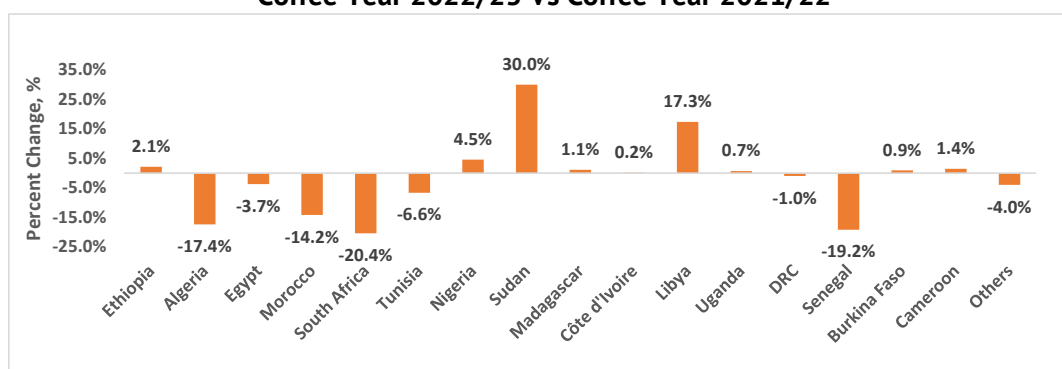
years 2020/21 and 2021/22, rising to 0.9 million bags from 0.76 million in 2018. However, in coffee year 2022/23, the growth rate fell by 17.4% to 0.8 million bags. The growth in consumption in general thus appears to be linked with that of the local population, which has grown by 0.2 million people per year from 2018 to 2022. Nevertheless, the drop in consumption in coffee year 2022/23 appears to be the industry adjusting to the exceptional average 21.9% growth in coffee years 2020/21 and 2021/22.

- Ethiopia is the largest consumer in Africa and its consumption has seemingly plateaued in recent years. From coffee years 2019/20 to 2021/22, the average growth rate of consumption was –0.5% as compared with the 1.7% average from coffee years 2016/17 and 2018/19. The main cause was the internal conflict between the Ethiopian government and the Tigray People’s Liberation Front (TPLF) which lasted two years, ending in November 2022. Subsequently, coffee consumption benefitted from a peace dividend, expanding by 2.1% to 3.7 million bags.
- With the secession of South Sudan in 2011, the country’s coffee consumption halved, falling from 0.6 million bags in coffee year 2010/11 to 0.3 million bags in coffee year 2012/13. That said, domestic consumption expanded significantly thereafter to 0.5 million bags in coffee year 2019/20. This was despite less-than-accommodative economic conditions, with GDP growing only at an average 1.7% in the same period. However, the trend was broken in coffee year 2020/21 with deterioration of the local socio-political environment and worsening economic conditions. Sudan has been under a caretaker government since the removal of the then-President in April 2019 and been stuck in a political deadlock while the economy shrank by an average 1.9% from 2020 to 2022. Consequently, consumption plunged, falling back down to 0.3 million bags in coffee year 2020/21. Despite a lack of consequential changes to its socio-political environment or economy, and the IMF reporting that Sudan’s GDP had decreased by 2.5% in 2022, coffee consumption expanded by 30.0% in coffee year 2022/23 to 0.4 million bags.

Graph 33: Coffee Consumption of Africa, '000 60-kg Bags



**Graph 34: Coffee Consumption of Africa, Growth Rates
Coffee Year 2022/23 Vs Coffee Year 2021/22**

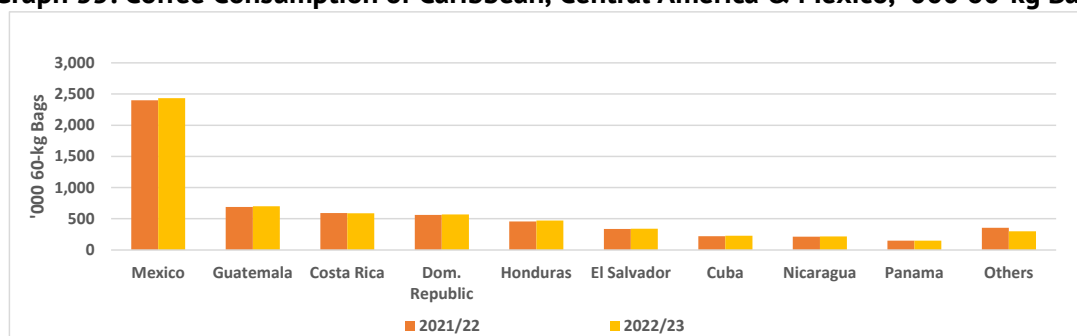


2.3.3. Coffee Consumption – Caribbean, Central America & Mexico

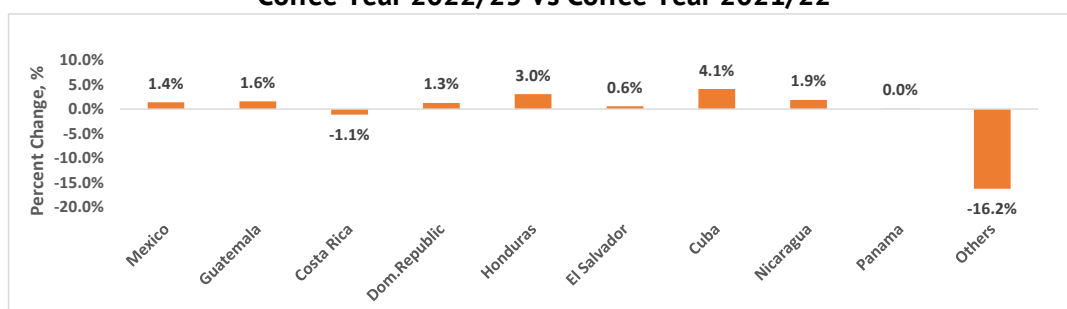
For the Caribbean, Central America and Mexico, coffee consumption increased by 0.3% in coffee year 2022/23, reaching 6.0 million bags. Coffee-producing countries led the overall expansion in the region's consumption, managing to edge-out the negative impact of non-coffee-producing countries whose demand for coffee decreased by 16.2% (see 'Others' below). As a result of the positive growth, the region's share of world consumption increased to 15.9% in coffee year 2022/23 from 15.3% in coffee year 2021/22.

- Mexico made the largest contribution to the region's net positive growth in consumption, with demand for coffee rising by 1.4% (33,516 bags) in coffee year 2022/23, followed by Honduras (3.0% and 13,874 bags) and Guatemala (1.6% and 10,837 bags). The recovery of domestic economies, continued growth of local populations and increasing inbound international tourists were the main factors behind the expansion in consumption.
- Average GDP growth rates in 2022–23 were 4.9%, 3.5% and 3.8% for Mexico, Honduras and Guatemala, respectively, higher than the average growth rates in 2018–19, two years prior to the Covid-19 pandemic, of 0.8%, 3.2% and 3.7%. In 2022, the total number of inbound international tourists increased by 20.3%, 83% and 177%, respectively, as compared with 2021, with a combined net rise of 8.0 million people for the three countries.

Graph 35: Coffee Consumption of Caribbean, Central America & Mexico, '000 60-kg Bags



**Graph 36: Coffee Consumption of Caribbean, Central America & Mexico, Growth Rates
Coffee Year 2022/23 Vs Coffee Year 2021/22**

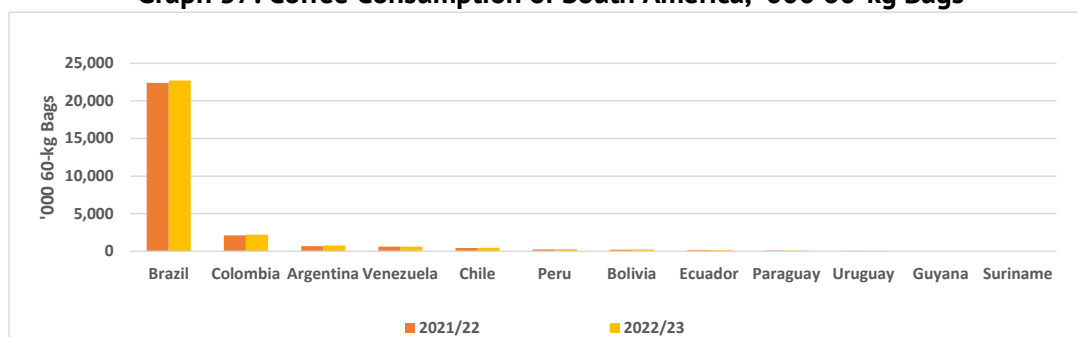


2.3.4 Coffee Consumption – South America

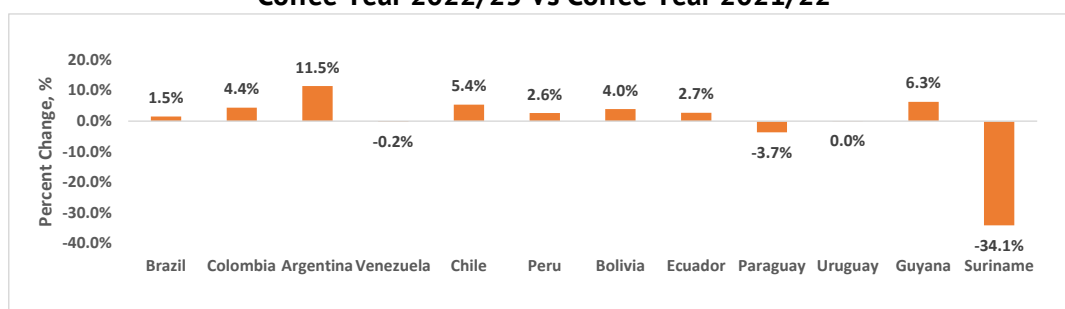
South America's coffee consumption increased by 2.0% in coffee year 2022/23, with the region drinking 27.5 million bags of coffee.

- Brazil is the overwhelming market leader in South America, representing 82.5% of the region's coffee consumption in coffee year 2022/23. Expanding by 1.5% in coffee year 2022/23, Brazil also accounted for most of the region's consumption growth (61.8%), with a net growth of 0.3 million bags to 22.7 million bags from 22.4 million in coffee year 2021/22. The country's population, the largest in the region at 212.6 million people in 2022, partly explains the high coffee consumption. Brazil also has the highest coffee consumption per capita (of major consumers) in the region, which has been rising since the middle of the 1980s, indicating that coffee culture is increasingly widespread within society, which is another major factor that explains the country's high coffee consumption.
- Colombia, Argentina and Chile were also significant contributors towards the region's positive growth. Combined, the three countries' coffee consumption increased by 6.0% with a net growth of 0.2 million bags in coffee year 2022/23.

Graph 37: Coffee Consumption of South America, '000 60-kg Bags



**Graph 38: Coffee Consumption of South America, Growth Rates
Coffee Year 2022/23 Vs Coffee Year 2021/22**

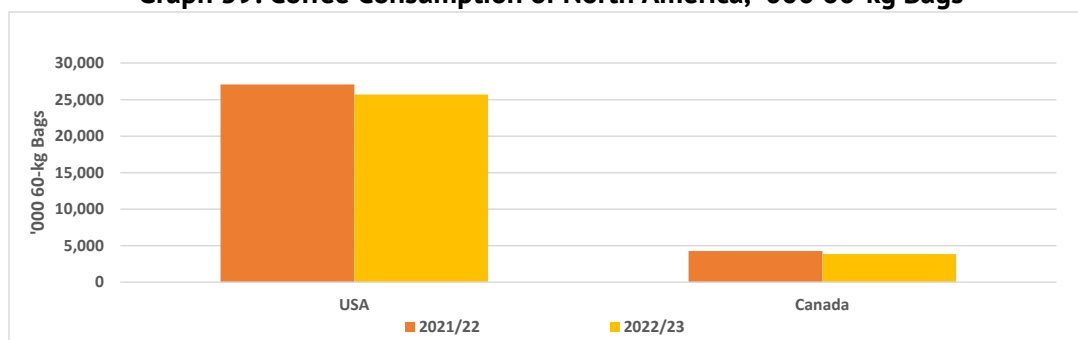


2.3.5 Coffee Consumption – North America

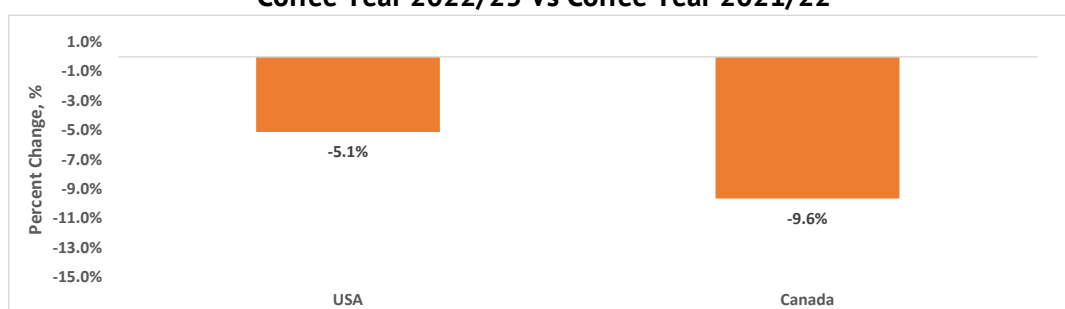
North America saw the largest rate of decrease among all regions, with coffee consumption shrinking to 29.8 million bags in coffee year 2022/23. North America remains one of two regions in which consumption levels in coffee year 2022/23 remained below those reached prior to the COVID-19 pandemic.

- North America is a mature coffee market, with coffee culture deeply embedded within its society. In fact, coffee is surveyed to be the most popular beverage within the USA – the largest consumer in the region and the world – with 63% of Americans reporting to have drunk coffee within the past day, according to the semi-annual report published by the NCA in September 2023. Despite the maturity of the market, North America’s coffee consumption has been on the up since the mid-1990s, rising from only 19.1 million bags in 1994 to 31.8 million bags in coffee year 2018/19.
- Since then, however, both absolute and relative consumption levels have been declining. Absolute consumption is two million bags down, and relative consumption down 0.3kg at 5.0kg in coffee year 2022/23 as compared with coffee year 2018/19, the peak year. As a result, the region’s share of world’s coffee consumption also fell, shrinking to 17.2% in coffee year 2022/23 from 18.6% in 2018.
- Population, an underlying factor for nearly all forms of consumption and commodities, is still increasing, with the USA gaining 10.3 million people in 2018–22. GDP expanded at an average 1.8% in 2019–22, and the IMF has forecast it to grow at an average 2.0% in 2024–28, which is marginally below the average 2.1% for 2010–18. The percentage of Americans reporting to have drunk coffee within the past day in 2022–23 in the NCA’s autumn reports (66% and 63%) remains on par and above that reported in 2018 at 63%.
- Macro factors seemingly remain little changed and point towards continued growth in coffee consumption in the region in the coming years. Thus, the behaviour of coffee consumption in coffee years 2019/20 through 2022/23 may simply be a reflection of lasting COVID-19-related disruption.

Graph 39: Coffee Consumption of North America, '000 60-kg Bags



**Graph 40: Coffee Consumption of North America, Growth Rates
Coffee Year 2022/23 Vs Coffee Year 2021/22**



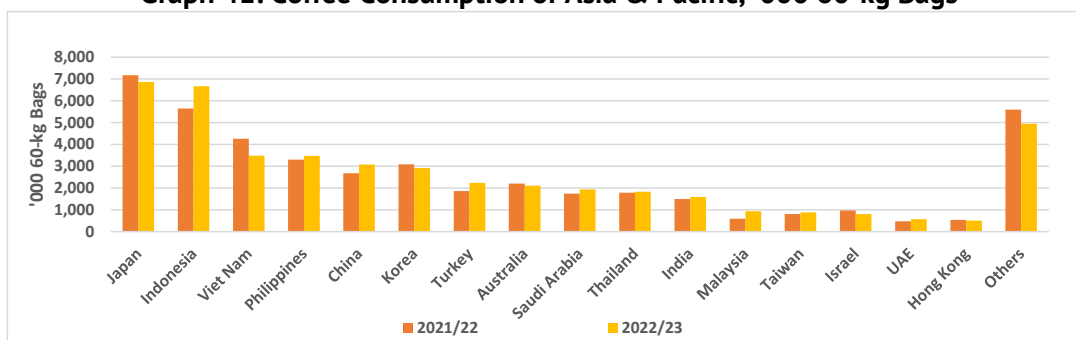
2.3.6 Coffee Consumption – Asia & Oceania

Asia & Oceania's coffee consumption expanded by 0.6% in coffee year 2022/23, with the region drinking 44.5 million bags of coffee. As a result, Asia & Oceania's share of world coffee consumption increased by 0.7 percentage points to 25.7% in coffee year 2022/23.

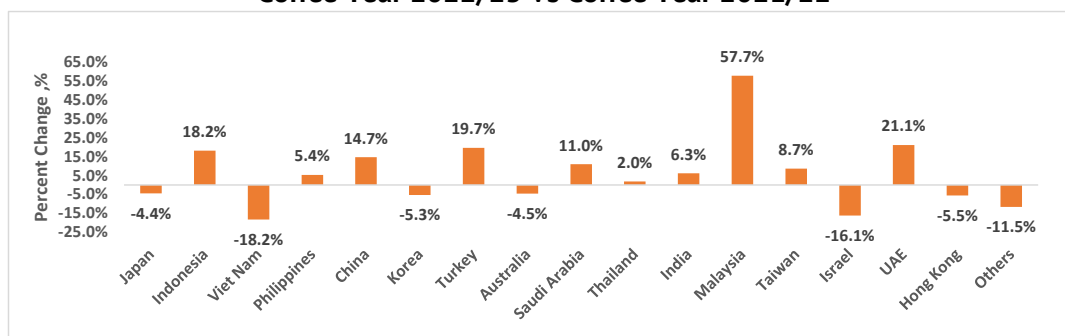
- Asia & Pacific is a region without a dominant country but has a market situation more akin to first among equals, with Japan leading the field. This is partially a reflection of the coffee market development-population matrix. In other words, those with large populations (China and India) have a lower coffee development scale, while those with smaller populations have a higher coffee development scale, usually coupled with a greater income per capita (Japan, Korea and Australia).
- In coffee year 2022/23, coffee consumption in a large number of non-coffee-producing and mature economies sharply decreased, with the combined demand of Japan, Korea, Australia and Israel falling by 5.5% to 13.4 million bags from 12.7 million bags in coffee year 2021/22. The shrinking consumption of these countries along with that of Vietnam (down 18.2% with a net loss of 0.8 million bags) were the main factor in Asia & Oceania's marginal growth in demand, almost overwhelming the gains of coffee-producing countries, led by Indonesia, the Philippines and India, with a combined net expansion of 1.3 million bags, and an increase of 12.4%. China, Turkey and Malaysia were other countries showing a strong rate of expansion in coffee year 2022/23.
- Japan and Korea together consumed 9.8 million bags of coffee in coffee year 2022/23, down 4.6% versus coffee year 2021/22, accounting for 21.8% of Asia & Oceania's total consumption. The two economies have been subject to severe volatility as a result of the

COVID-19 pandemic, with Japan's GDP growth rate down an average 0.1% in 2020–23 as compared with an average 0.7% in 2016–19. For Korea, these figures were 1.9% versus 2.8%, respectively, over the same period. However, Japan and Korea's falling coffee consumption is not entirely related to the health of their economies but mainly a reflection of population decline. Japan's population peaked in 2010 at 128.6 million and was down 3.0 million in 2022. Meanwhile, Korea's population peaked more recently in 2021 at 51.8 million, but was down to 51.7 million people in 2022. Japan's coffee consumption has been on a downward trend since coffee year 2016 and society is also witnessing a reduction in coffee culture, reflected in the falling coffee consumption per capita.

Graph 41: Coffee Consumption of Asia & Pacific, '000 60-kg Bags



Graph 42: Coffee Consumption of Asia & Pacific, Growth Rates, Coffee Year 2022/23 Vs Coffee Year 2021/22



2.3.7 Coffee Consumption – Europe

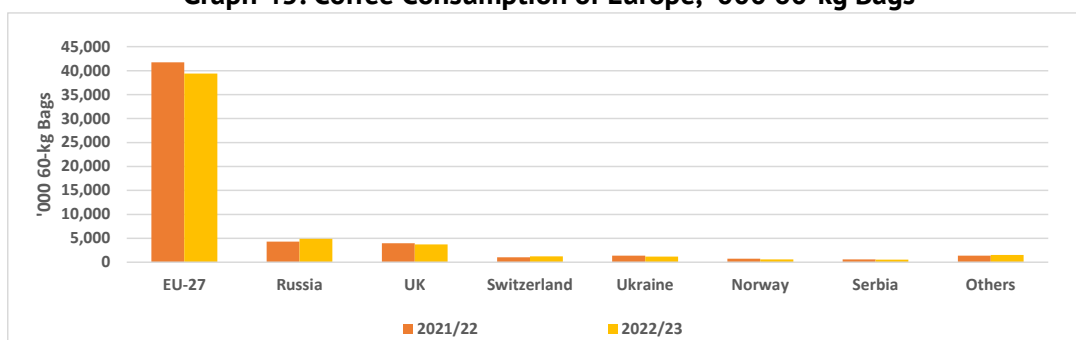
Europe's coffee consumption decreased to 53.1 million bags in coffee year 2022/23, falling by 3.7% from 55.2 million bags in the previous coffee year. This is the sharpest decrease since the Great Recession-driven fall in 2008, when Europe's coffee consumption shrank by 5.4%. The magnitude of the fall in coffee year 2022/23 is partly a reflection of 5.7% increase in coffee year 2021/22, the largest since coffee year 2009/10.

- The European Union's coffee consumption (EU27) dictates the overall trend of Europe's coffee market. In coffee year 2022/23, the sub-region accounted for 74.1% of Europe's consumption, a 1.5 percentage point decrease as compared with coffee year 2021/22. This explains the 5.6% fall in consumption in coffee year 2022/23, with a year-on-year

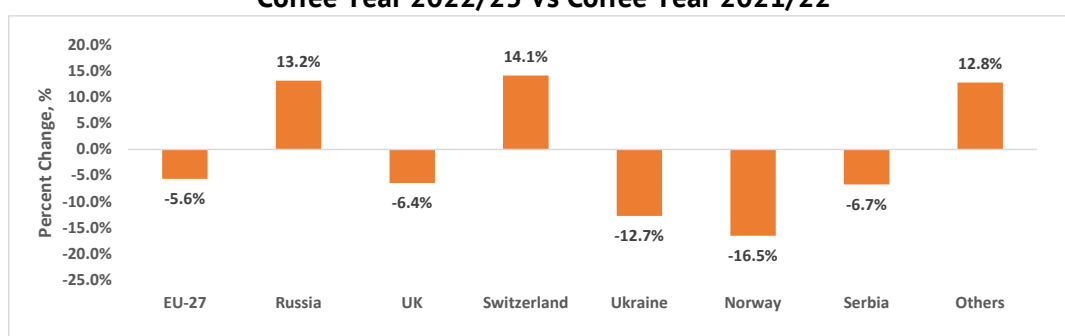
net reduction of 2.4 million bags, following a 7.4% increase in coffee year 2021/22, the biggest increase and decrease since the 6.5% and –7.9% growth rates during the Great Recession from 2008 to 2009.

- Non-EU27 consumption amounted to 13.7 million bags in coffee year 2022/23, an increase of 2.2% or a net increase of 0.3 million bags versus the previous period. Russia and Switzerland were the leading contributors towards the net gain of the non-EU27, with consumption increasing by 13.2% to 4.9 million bags and by 14.1% to 1.2 million bags, respectively. Russia's recovery seems to reflect the full adjustment of its domestic economy to the earlier fallout from the conflict with Ukraine.
- The UK's coffee consumption decreased by 6.4% to 3.7 million bags in coffee year 2022/23 from 4.0 million bags the previous coffee year, which in turn had increased by 41.5%.

Graph 43: Coffee Consumption of Europe, '000 60-kg Bags



Graph 44 Coffee Consumption of Europe, Growth Rates, Coffee Year 2022/23 Vs Coffee Year 2021/22



2.4 Outlook for Coffee Year 2023/24

The outlook for coffee year 2023/24 is framed by a set of broad assumptions, namely:

- Deceleration of the growth of the world economy in 2024, based on the October 2023 economic outlook by the IMF, will inform growth in coffee consumption;
- The underlying strengths, long-term growth rates and consumption per capita of each region will become apparent;

- Impact of the high cost of living on coffee consumption will be mitigated through changes in consumption patterns, with consumers switching from the most costly to the most economical forms of coffee;
- At the regional level, the pent-up demand released in coffee year 2021/22 will have disappeared.

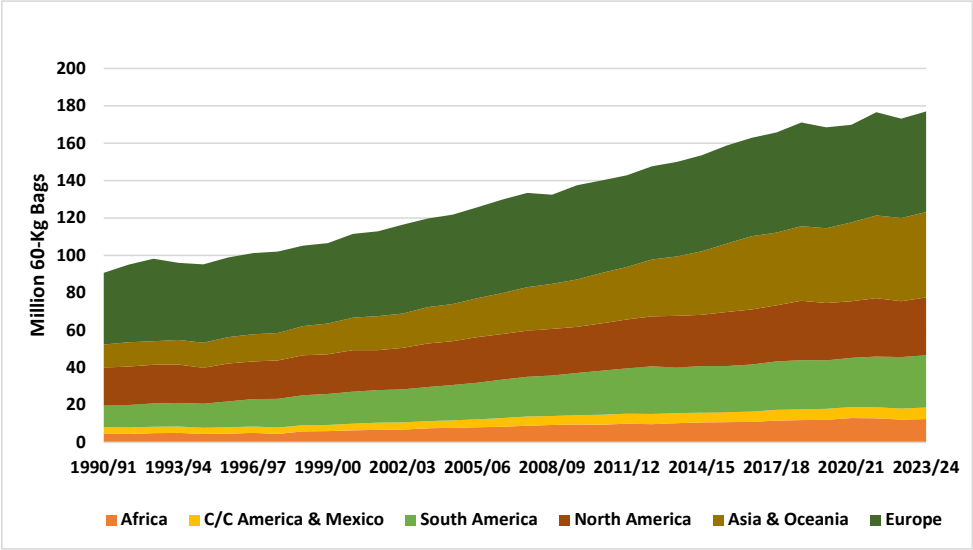
As a result, the outlooks for coffee year 2023/24 are as follows:

- World coffee consumption to grow by 2.2% to 177.0 million bags, with non-producing countries to make the biggest contribution to the overall increase. Coffee consumption in this group of countries to expand by 2.1%.
- North America's consumption to expand the fastest, increasing by 3.8% to 30.9 million bags. The region's share of the world coffee consumption to grow to 17.5% from 17.2%.
- Europe's coffee consumption to recover, but by the joint lowest rate (along with South America) of 1.1% at 53.7 million bags.
- The Caribbean and Central America & Mexico to see their coffee consumption increase by 2.3% to 6.1 million bags, with a market share of world coffee consumption of 3.5%.
- South America's consumption to undergo a 1.1% increase to 27.8 million bags, representing a 15.7% share of world consumption.
- Africa and Asia & Oceania's consumption to each expand by 2.7% in coffee year 2023/24 to 12.6 million bags and 45.7 million bags, respectively.

Table 7: Summary of World Coffee Consumption

Coffee Consumption, Million 60-Kg Bags						
	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24
Total	171.2	168.6	169.9	176.6	173.1	177.0
Producers	52.5	52.2	53.1	54.4	55.1	56.5
Non-Producers	118.6	116.4	116.8	122.2	118.1	120.5
Regions						
Africa	11.9	12.1	13.0	12.9	12.2	12.5
Caribbean, Central America & Mexico	5.8	5.8	5.9	6.0	6.0	6.1
South America	26.3	26.0	26.4	27.0	27.5	28.0
North America	31.8	30.6	30.2	31.3	29.8	30.9
Asia & Pacific	39.9	40.1	42.2	44.2	44.5	45.7
Europe	55.5	54.0	52.2	55.2	53.1	53.7
Growth Rates, Year-on-Year						
	2018	2019	2020	2021	2022	2023
Total	3.3%	-1.5%	0.8%	4.0%	-2.0%	2.2%
Producers	1.6%	-0.6%	1.8%	2.4%	1.2%	2.6%
Non-Producers	4.0%	-1.9%	0.3%	4.7%	-3.4%	2.1%
Regions						
Africa	1.7%	1.9%	7.4%	-1.2%	-5.4%	2.6%
Caribbean, Central America & Mexico	2.4%	0.4%	1.2%	1.5%	0.3%	2.3%
South America	1.2%	-1.3%	1.5%	2.5%	2.0%	1.6%
North America	6.2%	-3.8%	-1.2%	3.6%	-5.0%	3.8%
Asia & Pacific	2.5%	0.5%	5.2%	4.9%	0.6%	2.7%
Europe	3.6%	-2.7%	-3.2%	5.7%	-3.7%	1.1%
Share of Categories, Percent (%)						
	2018	2019	2020	2021	2022	2023
Producers	30.7%	31.0%	31.3%	30.8%	31.8%	31.9%
Non-Producers	69.3%	69.0%	68.7%	69.2%	68.2%	68.1%
Regions						
Africa	7.0%	7.2%	7.7%	7.3%	7.0%	7.1%
Caribbean, Central America & Mexico	3.4%	3.5%	3.5%	3.4%	3.5%	3.5%
South America	15.4%	15.4%	15.5%	15.3%	15.9%	15.8%
North America	18.6%	18.1%	17.8%	17.7%	17.2%	17.5%
Asia & Pacific	23.3%	23.8%	24.8%	25.0%	25.7%	25.8%
Europe	32.4%	32.0%	30.7%	31.2%	30.7%	30.4%

Graph 45: Consumption of Coffee by Regions, Million 60-kg Bags



Graph 46: Consumption of Coffee – Producers Vs Non-Producers, Million 60-kg Bags

